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Ellie
Joined IBM 2014
IBM Consulting.

IBM Services is one of the largest consulting services organizations in the world. As an Associate Consultant at IBM you’ll move between different projects, partnering with a variety of household names making a difference to everyday life. Whatever your background, our world-class training programme will equip you with all the skills you need and develop your understanding of business and technology. With IBM you will be empowered to become who you want to be.
Technology Consultant
With your excellent people skills, you will bridge the gap between users and technology. Working on projects designing and building innovative customer experiences; using real-time analytics and cloud technologies; infusing cognition into our clients’ enterprises; building mobile and web apps and many other exciting things. Reinventing the digital world of the future, regardless of your degree discipline or experience.

Strategic Analytics Consultant
You will be working at the interface of consulting and analytics. You will use data science to enable organisations to make intelligent decisions, use data to derive insight for clients and help to explain technical concepts using strong communication skills and creative visualisation. Providing services such as specialist analytics; business modelling support; benefits realisation; machine learning insight and many more.

Business Consultant
As part of the next generation of Business Consultants you will work with clients to solve specific business problems. Understanding the client’s requirements and analysing their business and industry; advising them on best practice or recommended strategy; designing and delivering solutions... That’s what you will do plus a whole lot more! Transforming the future of business.

Design Consultant
As a multi-skilled Design Consultant, you will be designing intuitive services that delight the people using them, whilst making complex emerging technologies usable and useful to the world. Combining IBM’s Enterprise Design Thinking with other design processes, you will develop skills across the design spectrum using state-of-the-art technologies to infuse excellent user-centred design into solutions.
IBM Services Associates Programme

**Graduate Manager** – You will be assigned a dedicated Graduate Manager supporting your career growth every step of the way, giving you the confidence to make the most of every opportunity

**Induction** – You will start your career with extensive induction training, equipping you with all the skills you need to make your transition into a Consultant as comfortable as possible

**Training** – You will regularly attend mandatory training and have access to the IBM Skills Gateway where you will obtain IBM Accredited Digital Certifications through virtual learning journeys

**Responsibility** – You will be given real responsibility from day one of your deployment, working in diverse teams with the brightest minds

**Community** – You will be part of a dynamic graduate community, living and working in a culture built on strong ethical values and business integrity

**Competitive Salary** – We offer highly competitive starting salaries for both London and Manchester based living

**Progression** – You will be promoted with a competitive salary increase as you progress through the programme, subject to performance

**Healthcare** – You will have a fully comprehensive, flexible benefits scheme including private medical cover

**IBM Rewards** – You will have access to a wide range of exclusive offers and discounts with the UK’s biggest retailers
IBM...

- Helps me make the world a better place
- Cares about my mental health and wellbeing
- Develops employees I can aspire to be
- Is interested in me and my development
- Fosters a friendly work environment
- Enables me to balance work and my personal interests
- Is diverse and inclusive

“I never thought I’d be lucky enough to say that I’m a Technology Consultant at IBM. I feel honoured to be part of a company that has played such critical role in shaping the world and yet is not afraid to reinvent itself. IBM acts as a catalyst to worldwide innovation and, as consultants, we enable companies in every industry to become a better version of themselves (and in our own way make the world a better place). I love working at a firm that continuously challenges me to be at my best and that gives me the opportunity to learn something new every single day. The opportunities at IBM are endless and I could not have asked for a better start to my career.”

Verena Oetzmann – joined August 2017
About the Programme

Programme Duration: up to 2 years

Starting Salary: from £32,000

Base Location: London or Manchester

Entry Requirements: on track for a 2:1 in any degree discipline

You are not defined by your degree

We are looking for people who are:

• Hungry to learn with a dream to expand your knowledge and improve your skills
• Developing a growth mindset
• Eager to work with people and thrive in a collaborative culture
• Excited by new challenges and taking on responsibility
• Adaptable and able to understand different points of view
• Passionate about technology and interested in the way technology is changing how the world works
• Happy to spend time away from home on a regular basis, working at client offices across the UK (and possibly further afield)
Application Process

Taking the first step in your consulting career is a big deal; you want to make sure you’re choosing an organisation and a graduate programme where you can be yourself and thrive. If this sounds familiar, IBM’s award-winning global graduate consulting programme is for you!

Our application process ensures you have the opportunity to learn about IBM whilst giving you every opportunity to show us who you really are.

Your future in Consulting starts here.
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