

# What is IBM FlashWatch?

## Peace of Mind Made Simple

### OPERATION

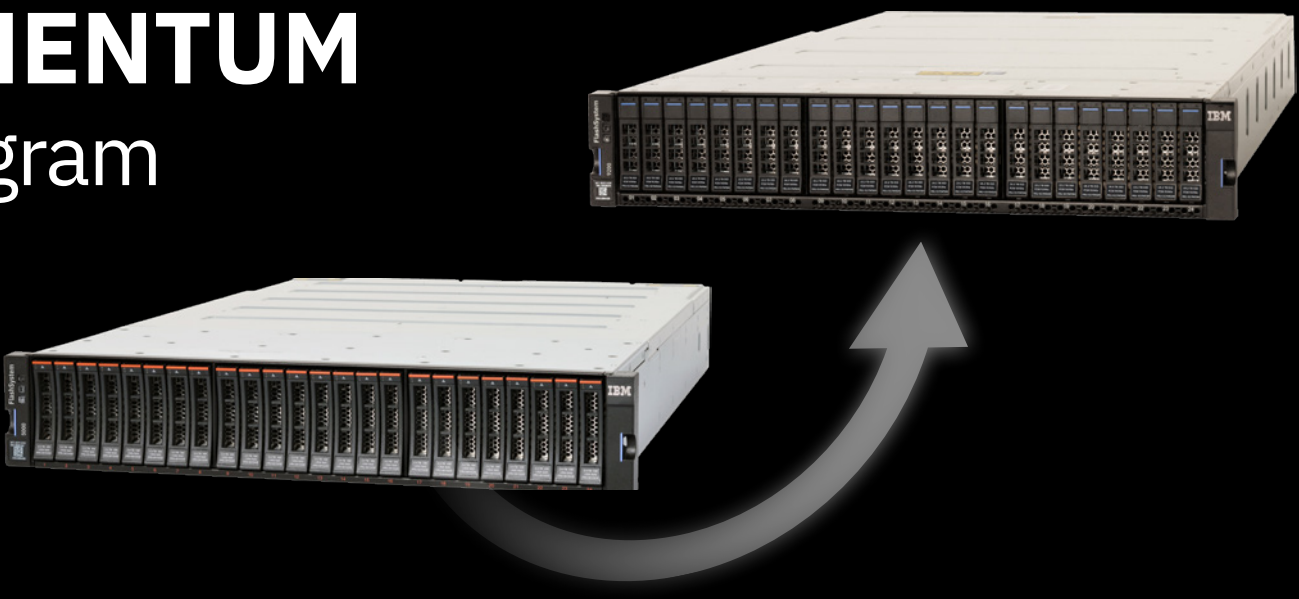
**CLOUD ANALYTICS**  
**IBM Storage Insights**  
 included at no extra cost  
 to proactively manage  
 your environment

**FLASH ENDURANCE**  
 Flash media is covered  
 for all workloads while  
 under warranty or  
 maintenance

**COMPREHENSIVE CARE**  
 Up to **7 years**  
 of **24x7** support, with  
**3 years** Technical Advisor,  
 enhanced response  
 times & managed  
 code upgrades

### MIGRATION

#### IBM FLASH MOMENTUM Storage Upgrade Program



Replace your controller & storage after 3 years with full flexibility,  
 with an overlapping migration period and no dual billing

**CLOUD-LIKE PRICING**  
 IBM Storage Utility  
 pricing has monthly  
 payments for just the  
 storage you use

**PREDICTABLE PRICING**  
 Like-for-like replacement  
 or your controller &  
 storage at same monthly  
 price or lower

**NO LOCK-IN**  
 Full flexibility to  
 upgrade, downgrade  
 or walk away

**NO COST MIGRATION**  
**90 DAYS** no cost data  
 migration from over 500  
 storage controllers, IBM  
 and non-IBM

It's the confidence to purchase, own  
 and upgrade your IBM Storage

### ACQUISITION

**99.9999% AVAILABILITY GUARANTEE\***  
 & Optional 100% data  
 availability with HyperSwap when  
 deployed by IBM Lab Services

**ALL INCLUSIVE LICENSING**  
 IBM Spectrum Virtualize  
 functions included in  
 licensing cost for  
 internal Storage

**UP TO 5x DATA REDUCTION GUARANTEE\***  
 Express guarantee  
**2:1** data reduction

\*Subject to you & IBM signing a data reduction contract.  
 2:1 data reduction is self-certified. Up to 5:1 data reduction with workload profiling.  
 IBM FlashWatch replaces all previous "Controller Upgrade" and "Peace of Mind" Programs commencing with purchases made  
 on or after February 11, 2020. Program applicability varies by product. Check "FlashWatch Product Matrix".

# IBM FlashWatch

## Product Matrix

### Comprehensive Care (3 years ECS & Warranty)



	SVC	FlashSystem 5000/H	FlashSystem 5100/H	FlashSystem 7200/H	FlashSystem 9200	FlashSystem 9200R
HA Guarantee using HyperSwap	●	● 5030 Only	●	●	●	●
Data Reduction Guarantee		● 5030 Only	●	●	●	●
All-inclusive Licensing <small>(Exc. external virtualization, encryption)</small>				●	●	●
Comprehensive Care (3 years ECS & Warranty)	● <small>Included with 2147-SA2, SV2; 9x5 NBD warranty</small>	● <small>Alternative optional services available; 9x5 NBD warranty</small>	● <small>Alternative optional services available; 9x5 NBD warranty</small>	● <small>Optional service; 9x5 NBD warranty</small>	● <small>Yes, included with 9848-AG8, UG8; 24x7 warranty</small>	● <small>Yes, included with 9848-AG8, UG8; 24x7 warranty</small>
Cloud Analytics with Storage Insights	●	●	●	●	●	●
Flash Endurance Guarantee		●	●	●	●	●
IBM Flash Momentum Storage Upgrade Program		● <small>(2072-2H2, 2H4, 3H2, 3H4, 12G, 24G, 92G)</small>	● <small>(2078-4H4, UHB, 12G, 24G, 92G)</small>	● <small>(2076-824, U7C, 12G, 24G, 92G)</small>	● <small>(9848-AG8, UG8, AFF, A9F)</small>	● <small>(9848-AG8)</small>
On-Demand Pricing (Storage Utility)			● <small>(2078-UHB)</small>	● <small>(2076-U7C)</small>	● <small>(9848-UG8)</small>	
No Cost Migration	●	●	●	●	●	●

Discover how IBM FlashSystem Family accelerates  
 your workloads while providing peace of mind

Learn more