IBM Systems and Technology

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Server Marketplace Momentum

IBM eServer Launch

Source: IDC FY2005-Q2 Quarterly Server Tracker and STG MI
Server Marketplace Momentum

Share Gains

- Servers: +10 pts
- UNIX: +12 pts
- Intel: +6 pts
- Storage: +4 pts

Source: IDC FY2005-Q2 Quarterly Server Tracker and STG MI
Unix Server Leadership

Among Unix servers, IBM took the lead

Source: IDC FY2005-Q2 Quarterly Server Tracker and STG MI
Unix Server Share by CPU

POWER5’s ... an unrivaled engineering achievement

Source: IDC FY2005-Q2 Quarterly Server Tracker and STG MI
Systems Paradigms

- Blades
- System Virtualization
- Linux
- System-on-a-Chip
- “Supercomputing”
Business Paradigms

Online → On Demand
Technology

- Multi-core innovation
- Workload accelerators
- Exponential performance improvements
Integration

- System-level integration
- Modular components
- Optimized power and cooling
IBM Systems Agenda

- Virtualization
- Openness
- Collaboration

Announced July 26, 2005
Customer Value

- Virtualization

Utilization  Automation  Security

Servers  Storage  Networks
Customer Value

- Virtualization
- Openness
Customer Value

- Virtualization
- Openness
- Collaborative Innovation
Collaborative Innovation

Internal
Collaborative Innovation

Internal

Industry

SONY
TOSHIBA
AMD
Infineon Technologies
SAMSUNG
Chartered semiconductor manufacturing
Collaborative Innovation

Internal

Industry

Open Communities

Sony
Toshiba
AMD
Samsung
Blue Gene
Infineon Technologies
Chartered Semiconductor Manufacturing
Power.org
Eclipse
Xen
HL7
NEBS
Certified Compliant
Collaborative Innovation

Internal

Industry

Open Communities

Clients

SONY

TOSHIBA

AMD

Power.org™

eclipse

UPMC

BOEING

NORTEL NETWORKS

RAYTHEON

SAMSUNG

Infineon technologies

Chartered semiconductor manufacturing

Xen

Blue Gene

Certified NEBS Compliant

Medtronic

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Summary

- Momentum
- Leadership
- Collaboration
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