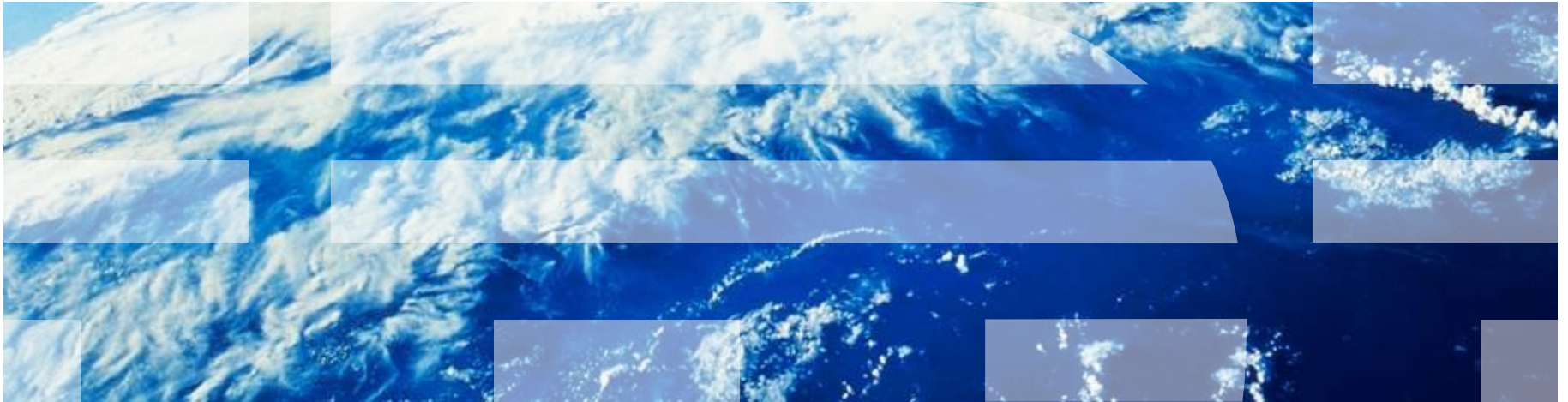


# Securing a Dynamic Infrastructure

## IT Virtualization – new challenges



## Global market forces are impacting us all

- Reality of living in a globally integrated world
  - Widespread impact of economic downturn and uncertainty
  - Energy shortfalls and erratic commodity prices
  - New customer demands and business models
  - Information explosion and risk/opportunity growth
- Businesses are under increasing pressure to effectively:
  - Manage operational cost and complexity
  - Deliver continuous and high-quality service
  - Address security risks intensified by innovation, emerging technologies, data/information explosion, etc.



The planet is getting  
instrumented, interconnected and intelligent.

# Welcome to the smart planet... *and a smarter infrastructure*



Globalization and Globally Available Resources

Billions of mobile devices accessing the Web



Access to streams of information in the Real Time



New Forms of Collaboration

New possibilities.  
New complexities.  
New risks.

## Managing risks introduced by new opportunities



### *Emerging technology*

- Virtualization and cloud computing increase infrastructure complexity and can reduce visibility to overall risk posture.
- Web 2.0 and SOA style composite applications introduce new challenges with the applications being a vulnerable point for breaches and attack.



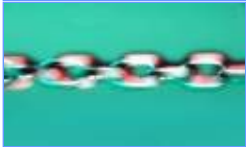
### *Data and information explosion*

- Data volumes are doubling every 18 months.\*
- Storage, security, and discovery around information context is becoming increasingly important.



### *Wireless world*

- Mobile platforms are developing as new means of identification.
- Mobile security technology is less mature than the security used to protect PCs.



### *Supply chain*

- The chain is only as strong as the weakest link... partners need to shoulder their fair share of the load for compliance and the responsibility for failure.



### *Clients expect privacy*

- An assumption or expectation now exists to integrate security into the infrastructure, processes and applications to maintain privacy.

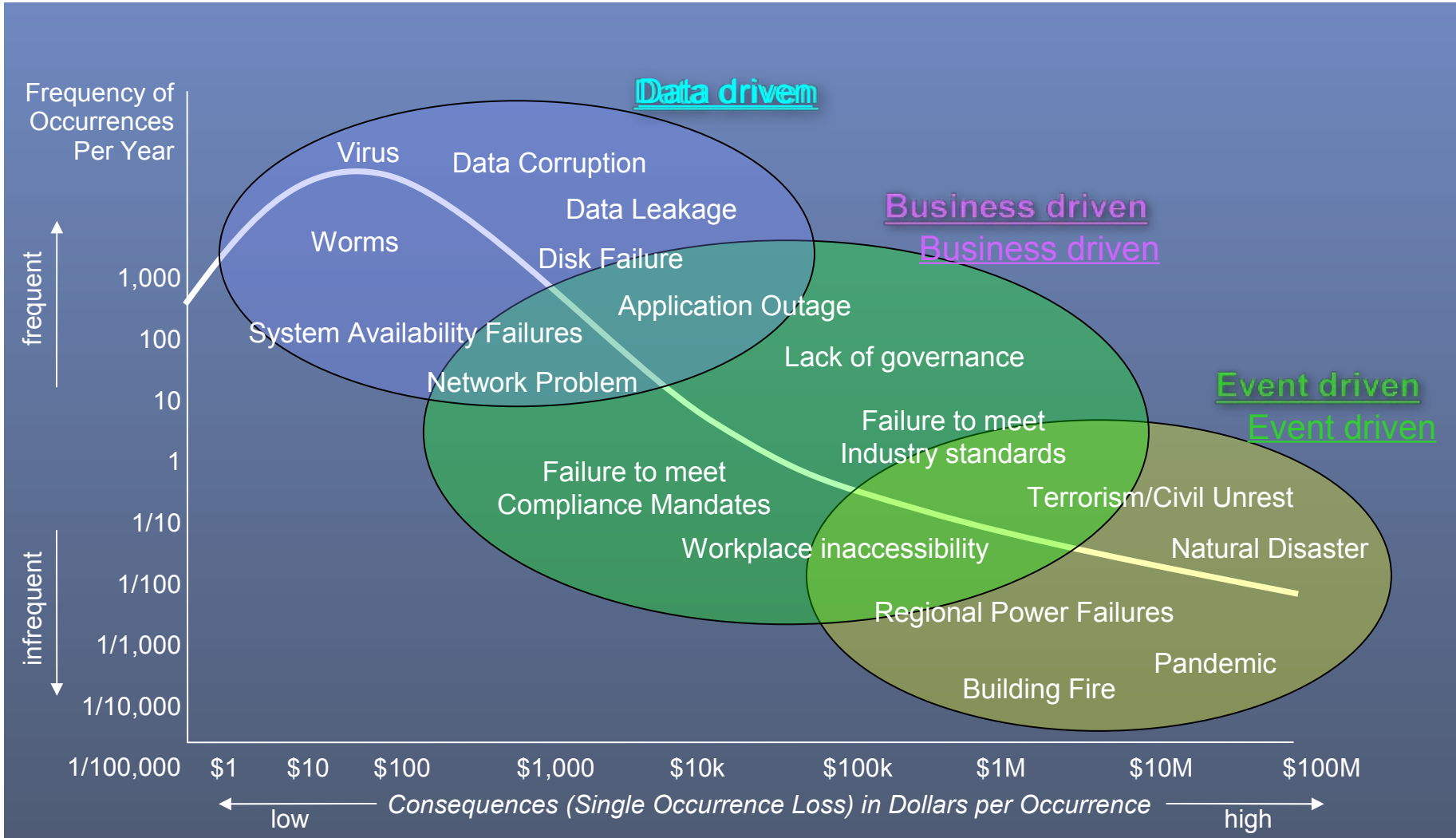


### *Compliance fatigue*

- Organizations are trying to maintain a balance between investing in both the security and compliance postures.

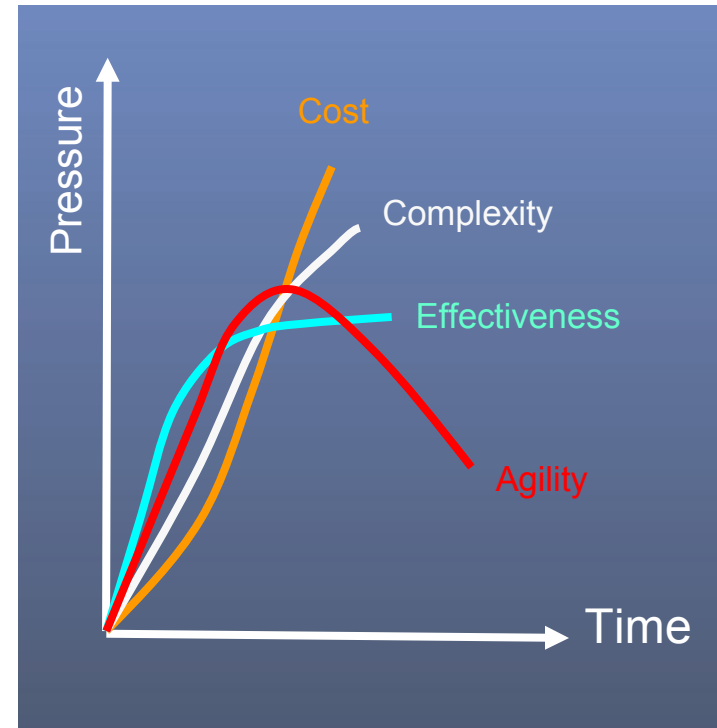
\*Source: Pyramid Research, October 2007

# Not all risks are created equal...



## ...neither are all Security solutions

- Find a balance between effective security and cost
  - The axiom... never spend \$100 dollars on a fence to protect a \$10 horse
- Studies show the Pareto Principle (the 80-20 rule) applies to IT security\*
  - 87% of breaches were considered avoidable through reasonable controls
- Small set of security controls provide a disproportionately high amount of coverage
  - Critical controls address risk at every layer of the enterprise
  - Organizations that use security controls have significantly higher performance\*



\*Sources: W.H. Baker, C.D. Hylender, J.A. Valentine, 2008 Data Breach Investigations Report, Verizon Business, June 2008  
ITPI: IT Process Institute, EMA December 2008



# IBM Security Solutions –why do our customers invest into virtualisation

Reduce Costs



Mitigate Risks



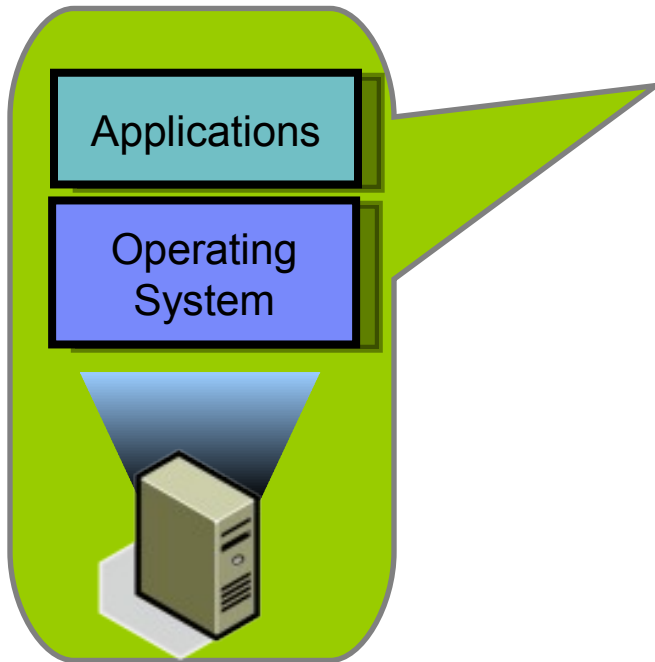
Increase Productivity



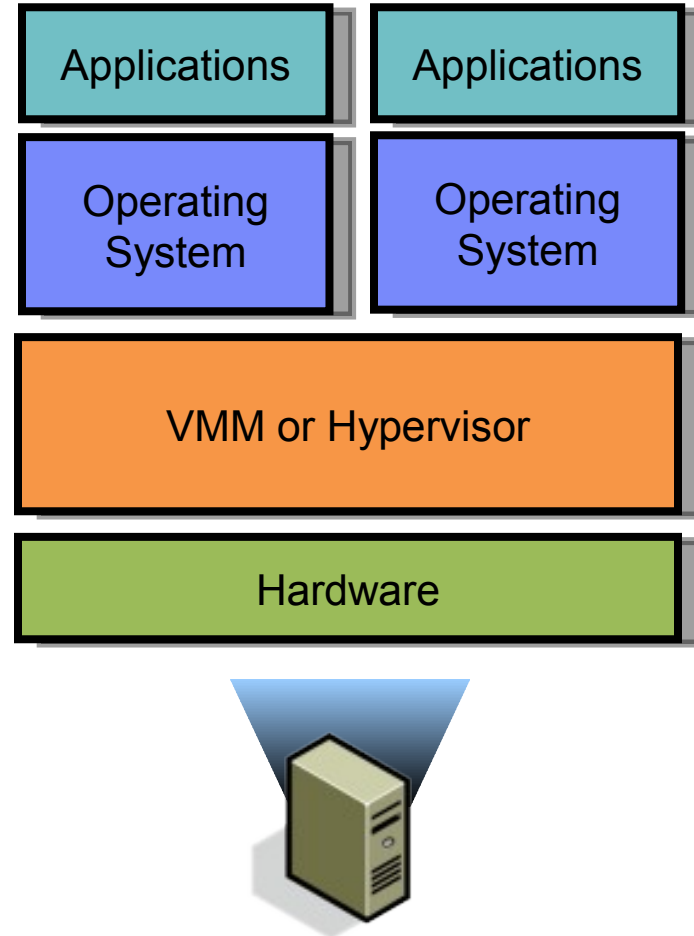
- Provide immediate savings and lower total cost of ownership
- Ensure business continuity
- Enable innovation

# Basics: Virtualization Architecture

Before Virtualization



After Virtualization





## What does Virtualization Change?

- Everything
  - Dynamic, fluid data-center
  - Resource pools
  - Commoditization of everything
  - Increased efficiency
  
- Nothing
  - Virtual IT is still IT...
    - Security
    - Management
    - Complexity
    - heterogeneity



## Virtualization and Enterprise Security

- Virtualization != Security
  - Standard servers are as secure as standard VMs
  
- Partitioning divides VMs, but does not secure them
  
- Same principles apply
  - Defense in depth
  - Network design and segmentation
  - Unified security management



## Threat Landscape

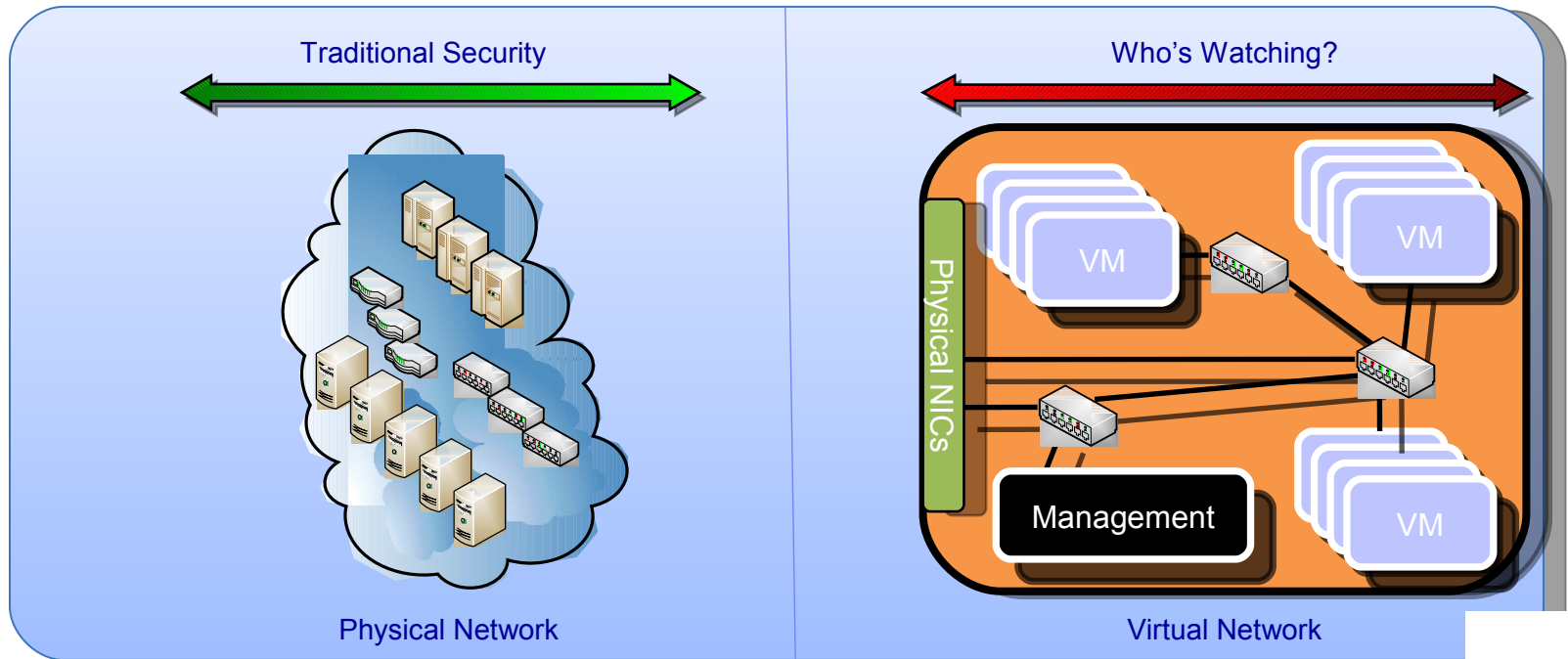
- New Swath of **Availability** Attacks
  - Owning a single guest
  - Breaking out of the guest
  - Compromise of Virtual Console/Management
    - Provision my own evil guest(s)
    - Adjust resource quotas
    - Shut OFF guest(s)
  - Compromise of the VMM/Hypervisor
    - IsGameOver()



# Organizational Ownership?

- Who owns the Virtual [Fill in the Blank] ?

Network Admin  
Server Admin  
Application Owners  
Data Custodians



## New Operational Challenges

- Find the Server...
  - Live Migration makes servers harder to track
  
- Configuration/Patch Management
  - Pause/Offline features impact:
    - Audits
    - Scanning
    - Patching
  
- Image Management
  - Storage
  - Version Control



**What Can I Do?**

# The IBM Security Framework

## *From Reactive Security to a Risk-Aware Enterprise*





## The Security Optimization Approach

- Redefine and Simplify Risk Management  
**Re-evaluating priorities to balance risk in light of evolving challenges**
- Establish a Total Security Framework and Solutions Portfolio  
**Leveraging innovation and integration in consideration of holistic security and IT infrastructure**
- Simplify the Security Risk Lifecycle  
**Aligning with business processes to ensure continuous improvement**
- Join with a Transformative Security Partner to Achieve these New World Imperatives  
**Adding world-class expertise for success today – and in the future**



# Security Optimization Process Overview

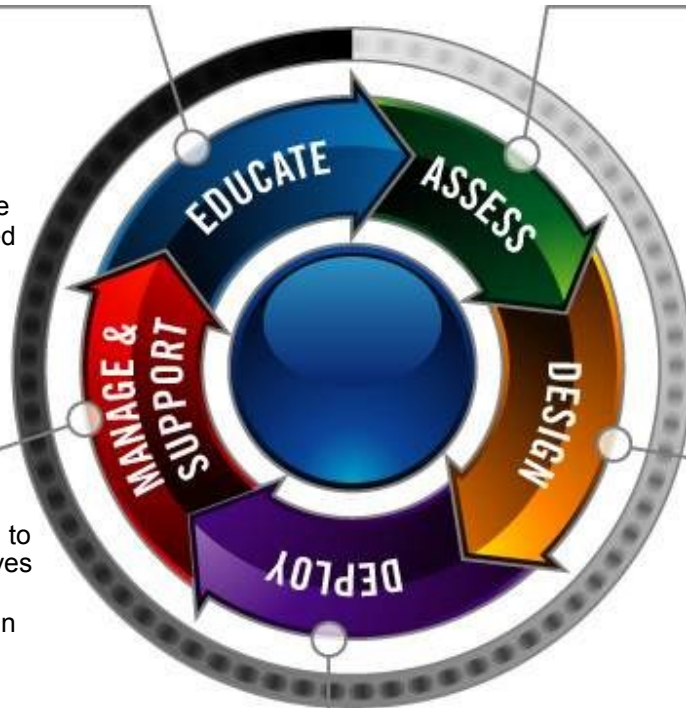
A proven integrated lifecycle methodology that improves the enterprise's ability to control and manage risk

## Phase 5. Educate

- **Action:** Education and knowledge transfer of security best practices
- **Result:** Improved employee understanding and skills related to security

## Phase 4. Manage and Support

- **Action:** Management of security infrastructure/program to meet defined business objectives
- **Result:** Insures gaps remain closed and new gaps are not opened by providing improved protection, lowering TCO, and demonstrating compliance



## Phase 1. Assess

- **Action:** Assess current level of security effectiveness and strengthen network and security posture by identifying vulnerabilities and weakness against best-practices
- **Result:** Gap analysis and resolution recommendations between current state and requirements.

## Phase 2. Design

- **Action:** Design and documentation of policies, procedures, and architecture/solutions to ensure protection and extension of business capabilities
- **Results:** Creation of gap closure plan for short and long-term resolution to ensure optimization of security infrastructure

## Phase 3. Deploy

- **Action:** Expert deployment, implementation, tuning, and change support

- **Results:** Helps client execute gap closure plan, improve performance and cost savings

# Only IBM Security is backed by the IBM X-Force® research team

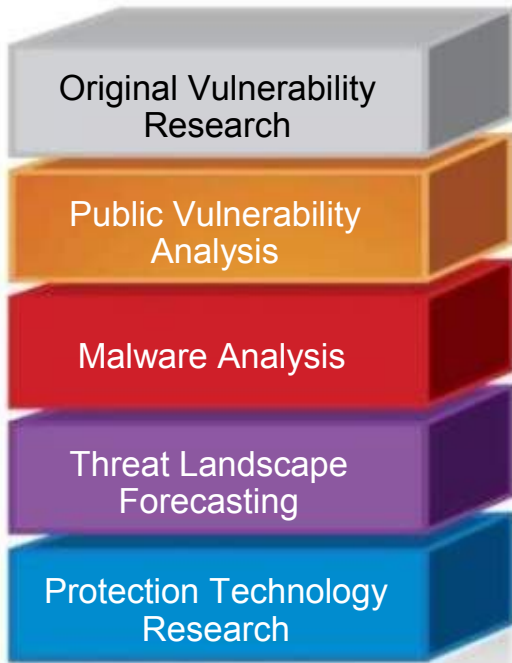
Research



Technology



Solutions



### X-Force Protection Engines

- Extensions to existing engines
- New protection engine creation

### X-Force XPU's

- Security Content Update Development
- Security Content Update QA

### X-Force Intelligence

- X-Force Database
- Feed Monitoring and Collection
- Intelligence Sharing



*The X-Force team delivers reduced operational complexity – helping to build integrated technologies that feature “baked-in” simplification*



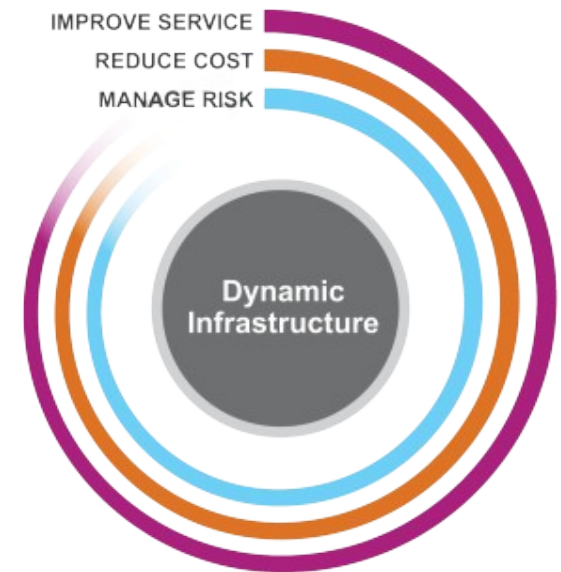
# IBM global security reach



IBM has the unmatched global and local expertise to deliver complete solutions – and manage the cost and complexity of security

## Next steps

- To learn more about security from IBM, visit: [ibm.com/security](http://ibm.com/security)
- In-depth briefings on security solutions that map to your needs
- Collaborative workshop or assessment from IBM or our Certified Business Partners
- Proof of technology / concept





Christian Fahlke – Channel Leader  
*IBM Internet Security Systems*

*Central-, Eastern Europe, Middle East & Africa*  
*fahl@ch.ibm.com*



Thank you