



Ayman Antoun
President, IBM Canada

Ayman Antoun is President, IBM Canada, where he leads a team that is passionate about delivering value to its clients; helping Canadian organizations, both large and small, use innovative technology to transform their businesses and realize their full potential.

Prior to his appointment as President in January 2018, Ayman served as the General Manager, Global Technology Services at IBM Canada, leading the country's enterprise technology business to help clients with their digital transformation and transition to hybrid cloud.

Ayman returned to IBM in 2015 from Bell Canada where he was Senior Vice President, Sales, responsible for all Business Markets customer accounts across Canada.

Prior to joining Bell, Ayman led IBM's U.S. East region - an integrated team of more than four thousand sales, brand and channel professionals responsible for 100,000 clients and business partners.

Ayman has held a variety of IBM senior executive roles within Canada and the U.S. throughout his 30+ year career in the technology industry. He has developed go-to-market strategies and led sales execution, demand generation and technical support for the entire IBM portfolio of products, services and industry solutions.

Ayman partners with clients to achieve their strategic objectives by leveraging his expertise along with IBM solutions and services in the fields of managed security, big data and analytics, cloud computing, and mobility. His team's industry-driven view enables clients to harness the value of artificial intelligence and emerging technologies while addressing their specific market needs.

Ayman holds an Electrical Engineering degree from the University of Waterloo and completed an executive program in financial analysis, business management and strategic planning at the Harvard Business School. He is passionate about giving back to his community and provides counsel to the boards of several organizations in the region.



About IBM Canada

Celebrating 100 years in Canada in 2017, IBM Canada is committed to disrupting the status quo by transforming products and services, professions and decision-making. As one of Canada's top ten private R&D investors, IBM drives made-in Canada-innovation, investing more than \$6 billion over the past 15 years in Canadian research and development initiatives.

Today, the company plays an important role in the social fabric and economy of the country. As a top 5 employer in Canada, it attracts and develops highly skilled Canadians; engaging them in meaningful work and encouraging them to create disruptive innovations that impact Canada and the world.

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