

Security that moves with your business

Your security partner and platform to gain **speed**, **scale**, and **accuracy**

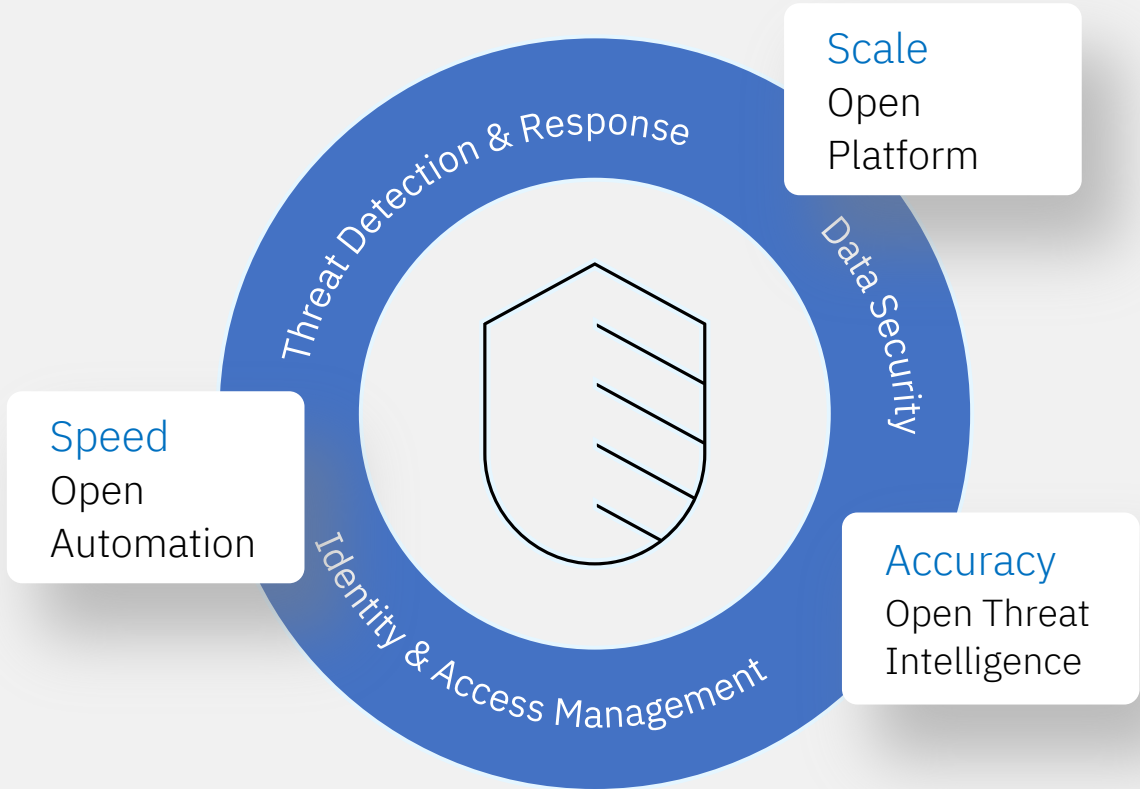
Security leaders face accelerating threats and change

27%	58%	80%	21%	70%	\$4.45M
Of attacks were from threat actors seeking to extort money ¹	Of phishing kits sought passwords from users, which are more sought after than credit card numbers ¹	Of organizations use at least 10 disparate solutions to manage security hygiene ²	of incidents saw backdoors deployed as the top objective of attackers following successful breach ¹	Have experienced at least one cyber-attack through the exploit of an unknown or poorly managed internet-facing asset ³	Average cost of a data breach, up 15% in three years ⁴

Our Mission

Threat Analyst Prioritize most tempting targets within seconds, not days or hours. ¹	Incident Responder Rapidly defuse threats with 97% reduction in incident response times. ²	Identity and Access Specialist Improve user access request times by 99%, from 5 days to seconds. ³	Data Security Architect Discover mission-critical data with 98% accuracy and reduce audit prep time by 75%. ⁴	Security Engineering Manager Refocus skilled resources with 850+ prebuilt security integrations across on-premises and cloud. ⁵	Chief Security Officer Use AI and automation to reduce breach impacts by 74 days and \$3M. ⁶
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Open powers the next generation of security



- » **Speed**
Open Automation
Accelerate teams using community-led content and AI-assisted actions across pillars of threat, data, identity
- » **Scale**
Open Platform
Extend security using the industry’s largest ecosystem and cloud-native architecture built on Red Hat OpenShift
- » **Accuracy**
Open Threat Intelligence
Power precise detection using an Attacker’s Perspective and X-Force insights from 150B+ events/day

Sources for Challenges: ¹ 2023 IBM X-Force Threat Intelligence Report, ² ESG: SOC Modernization and the Role of XDR, 2022, ³ 2022 The State of Attack Surface Management Report, 2022, ⁴ IBM Security Cost of a Data Breach Report, 2023
Sources for 'Our Mission': ¹ Randori client quote, ² The Total Economic Impact of IBM Security SOAR, ³ VLI Case Study 4 Reduced audit prep time and 1Touch team "IBM Security Discover and Classify" customer project, ⁵ IBM ISV integrations, ⁶ IBM Cost of Data Breach

IBM on AWS

Growing threats, tools, and data inhibit security operations. Whether you're migrating to AWS or are already operating on AWS Cloud, IBM Security is trusted in public cloud and hybrid cloud security. IBM delivers not only software solutions but expert services to develop, implement and scale lasting security strategies, that will all complement and integrate with your existing AWS native controls and services.

IBM Security is a market leader with over 9,000 security professionals—securing 100% of the US Fortune 100—and monitoring 150 billion+ security events each day.

Top Challenges

Predict, prevent, and respond to modern threats

We need to eliminate ransomware and threats with greater speed and visibility

IBM Security on AWS

- Security Information and Event Management: **QRadar SIEM**
- Security Orchestration and Automated Response: **QRadar SOAR**
- Cloud-native log management and security observability: **QRadar Log Insights**
- Endpoint Detection and Response: **IBM QRadar EDR**

Protect data across the hybrid cloud

We need to secure critical data as it moves as a shared resource across the enterprise

- Discover & Classify, Encrypt & Protect, Automate Compliance: **IBM Security Guardium**
- Data Security Platform: **IBM Security Guardium Insights**

Secure user access and improve workforce productivity

We need frictionless control over who has access to critical apps and data

- Identity and Access Management: **IBM Security Verify SaaS**
- Advanced Fraud Protection: **IBM Security Trusteer**
- Secure user access and improve workforce productivity: **IBM Security MaaS360**



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