

What is IBM® FlashWatch?

Peace of Mind Made Simple

OPERATION

CLOUD ANALYTICS

IBM Storage Insights included to proactively manage your environment



FLASH ENDURANCE

Flash media is covered for all workloads while under warranty or maintenance

STORAGE EXPERT CARE

IBM Storage Expert Care service and support is simple, with predictable and upfront pricing that is a fixed percentage of the system cost.

MIGRATION

IBM FLASH MOMENTUM

Storage Upgrade Program



Replace your controller & storage after 3 years with full flexibility, with an overlapping migration period and no dual billing

CLOUD-LIKE PRICING

Optionally available consumption pricing models:

- IBM Storage as a Service¹
- IBM Storage Utility

PREDICTABLE PRICING

Like-for-like replacement or your controller & storage at same monthly price or lower

NO LOCK-IN

Full flexibility to upgrade, downgrade or walk away

NO COST MIGRATION

90 DAYS from over 500 storage controllers, IBM and non-IBM

It's the confidence to purchase, own and upgrade your IBM Storage

ACQUISITION

ALL INCLUSIVE LICENSING

IBM Spectrum Virtualize functions included in licensing cost for internal Storage

99.9999% AVAILABILITY

& Optional 100% data availability guarantee² with IBM HyperSwap[®] when deployed by IBM Lab Services

UP TO **5x** DATA REDUCTION GUARANTEE²

Express guarantee² **2:1** data reduction

¹ Available in select regions

² Requires a signed contract.

2:1 data reduction is self-certified. Up to 5:1 data reduction with workload profiling.

IBM FlashWatch replaces all previous "Controller Upgrade" and "Peace of Mind" Programs commencing with purchases made on or after February 11, 2020. Program applicability varies by product. Check "FlashWatch Product Matrix".

IBM FlashWatch Product Matrix



	SVC	IBM FlashSystem® 5000/H	IBM FlashSystem 5200/H	IBM FlashSystem 7200/H	IBM FlashSystem 9200	IBM FlashSystem 9200R
HA Guarantee using HyperSwap ²	●	● 5035 Only	●	●	●	●
Data Reduction Guarantee ²		● 5035 Only	●	●	●	●
All-inclusive Licensing (Exc. external virtualization, encryption)			●	●	●	●
Storage Expert Care	ECS included with 2147-SA2, SV1, SV2; 9x5 NBD warranty	Alternative optional services available; 9x5 NBD warranty	(4662-6H2, UH6, 12G, 24G, 92G)	(4664-824, U7C, 12G, 24G, 92G)	(4666-AG8, UG8, AFF, A9F)	(4666-AG8, UG8, AFF, A9F)
Cloud Analytics with Storage Insights	●	● With IBM Storage Expert Care	●	●	●	●
Flash Endurance Guarantee		●	●	●	●	●
IBM Flash Momentum Storage Upgrade Program		(2072-2N2, 2N4, 3N2, 3N4, 12G, 24G, 92G)	(4662-6H2, UH6, 12G, 24G, 92G)	(4664, 2076-824, U7C, 12G, 24G, 92G)	(4666, 9848-AG8, UG8, AFF, A9F)	(4666, 9848-AG8)
Cloud-like pricing (Storage Utility)			● (4662-UH6)	● (4664, 2076-U7C)	● (4666, 9848-UG8)	
No Cost Migration	●	●	●	●	●	●

To learn more about **IBM FlashWatch** visit our solutions page or fill out [this form](#) to schedule a consult with our storage experts.