

Benefits of a **Multi-pillar Oracle Cloud SaaS Implementation**

Unifying back-office functions
enabled by cloud for a complete
end-to-end view of the business





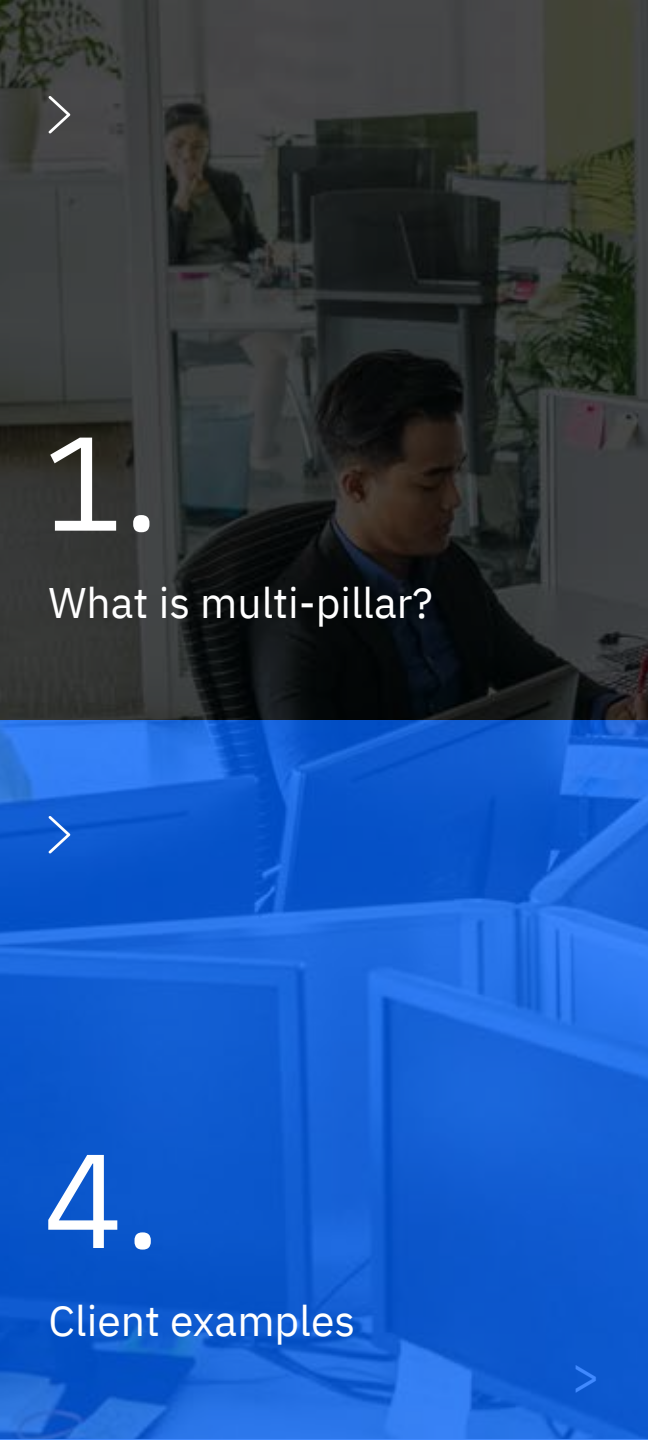
1.

What is multi-pillar?



4.

Client examples



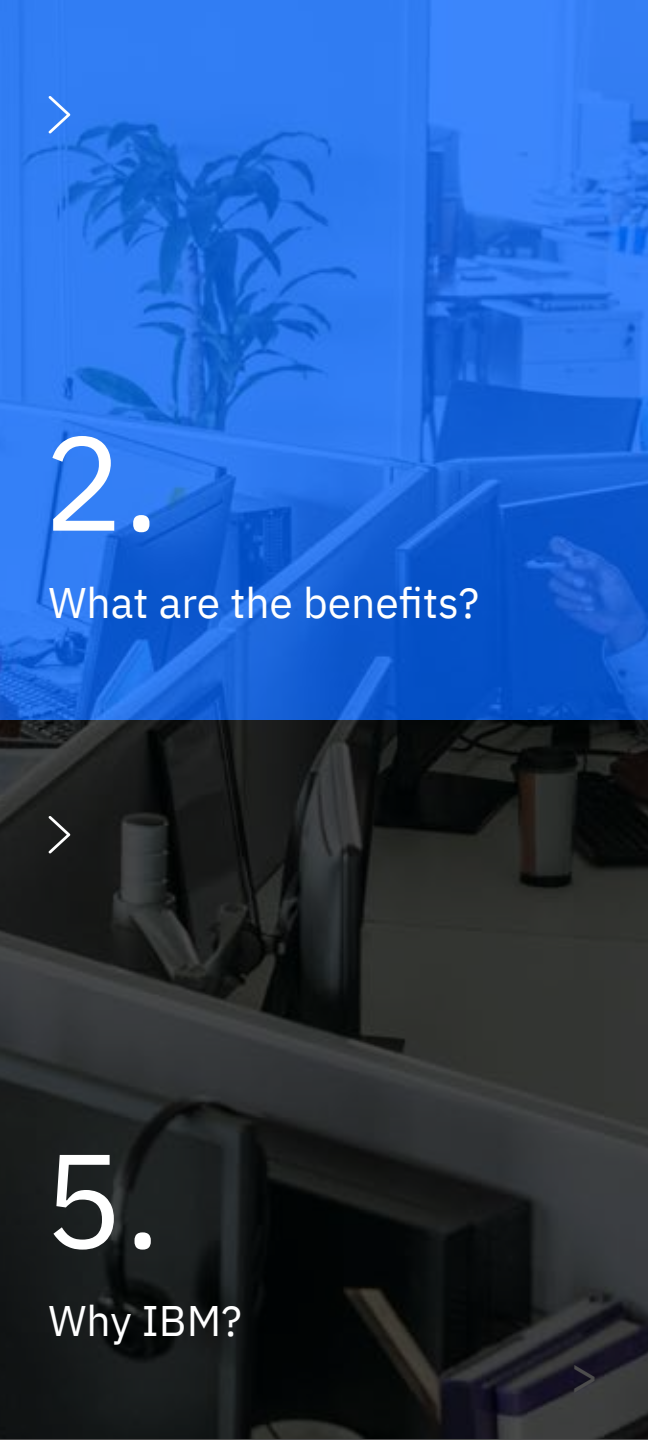
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What are the benefits?



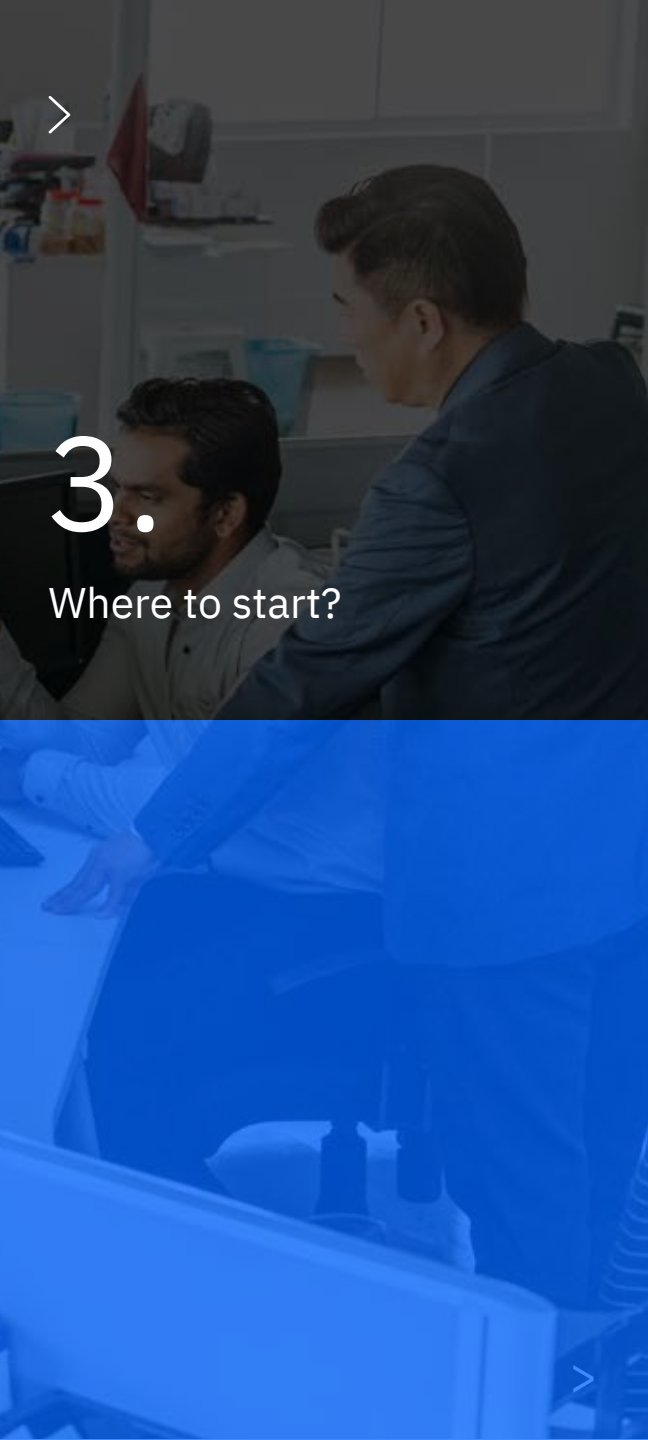
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Why IBM?



3.

Where to start?



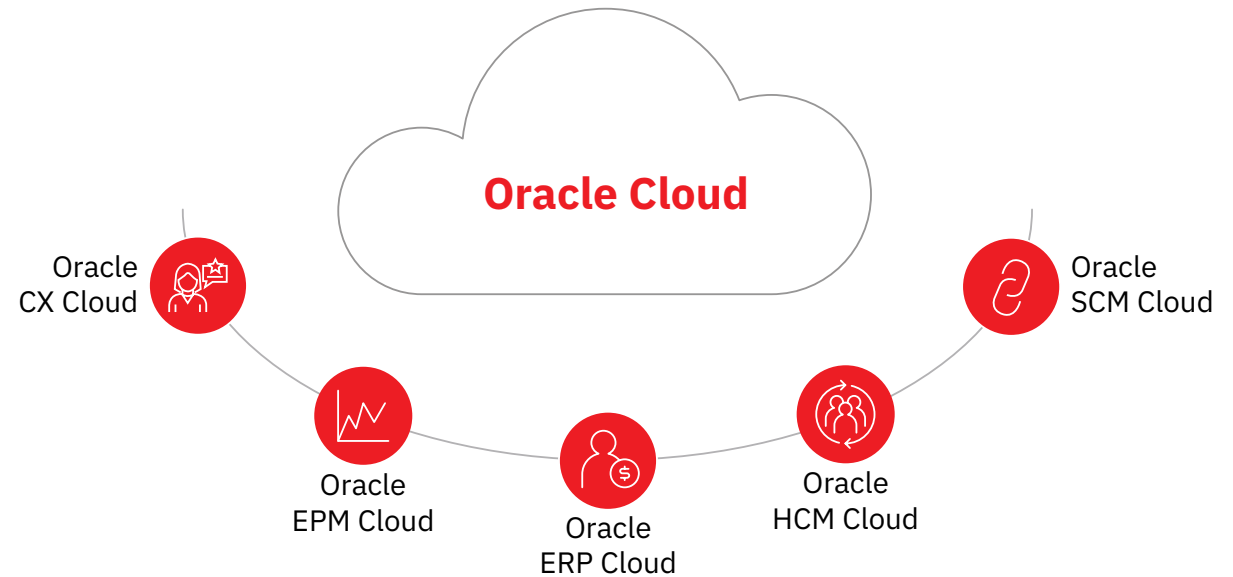


01 What is multi-pillar?

Oracle Cloud SaaS is the industry's broadest and most complete cloud application suite with best-in-class capabilities across:

- Customer Experience (CX) Cloud
- Enterprise Performance Management (EPM) Cloud
- Enterprise Resource Planning (ERP) Cloud
- Human Capital Management (HCM)
- Supply Chain Management (SCM) Cloud

While some organizations have adopted a cloud-first strategy, the implementation approach varies by organization—with some opting for a module by module approach and others opting for a big bang multi-pillar approach. A multi-pillar implementation is an **implementation that incorporates at least 2** of the different capability areas above.



02 What are the benefits?



1. Integrations

Cloud computing has enabled tighter integrations amongst once disparate back-office systems and data. This means that organizations can break down the silos that have previously kept the functions separate and distinct impacting:

- Processes
- Rich Application Data
- Governance Policies
- Roles

Through a multi-pillar Oracle Cloud SaaS implementation, the back-office systems and data will now benefit from a native integration of data and a “single source of truth.”



2. Breakdown of Silos

Varying business functions in an organization traditionally had siloed systems, data, and processes. Although these back-office functions overlap when it comes to cross business unit planning activities, leadership teams have often been challenged by competing views created by multiple teams managing their own data sets and tracking trends only within their narrow view.

Through a multi-pillar Oracle Cloud SaaS implementation, the silos of the back-office are gone, allowing companies to gain an end-to-end view of their back-office and eliminate the common executive challenge presented by “competing sources of truth.”



3. Governance

Governance policies are critical to maintain IT governance focused on accountability, defining decision rights and balancing benefit or value, risk, and resources across department, system, and process.

Through a multi-pillar Oracle Cloud SaaS implementation, governance policies can facilitate business-driven policies and principles that establish the appropriate degree of investments and control around the systems implemented.





02 What are the benefits?

Example:

Problem: The way that legal entities or business units are set up in a solution affects how employees are tied to different legal entities or business units and how budgets are established.

If an employee's role changes with a promotion to a different business unit, their employee data, roles and responsibilities, and benefits information may require multiple system updates to reflect appropriate changes.

Solution: With a unified back-office platform from Oracle Cloud, the single data model and repository would ensure that the information for the entities or business units, employees, and budgets is consistent across all of the organization's business functions.

Result: Accurate business unit statements, proper authority for the employee to procure to his/her new limits, and a clean payroll-run all based on a single change—versus multiple changes in three different systems.



03 Where to start?

Companies that can benefit from a multi-pillar Oracle Cloud SaaS implementation typically fall into one of two categories:

1 The **business-driven** strategy – companies that want to reinvent, revamp, or transform their organizational structure with cloud technologies to modernize legacy systems, automate processes, enable real-time data and analytics, and facilitate innovation.

2 The **technology-driven** shift to cloud – organizations that struggle with disparate, heavily customized, outdated systems that are expensive to maintain and pose a risk to the business.

For both of these situations, the Cloud Impact Assessment for Oracle is the best way to efficiently and thoroughly assess both functional and technical requirements, risks, costs, and more.

For some companies, a phased approach is recommended, which sometimes includes a small initial phase one project to “prove” the cloud solution to nay-sayers and “whet the appetite” for what’s possible. For example, a recommendation may include a low-hanging fruit-type of project like migrating a robust financial structure (e.g., chart of accounts, accounting calendar, ledger, etc.) to Oracle Cloud to pave the way for the more complex HCM restructuring and implementation.

For some companies, a more aggressive “Big Bang” multi-pillar implementation is recommended, which includes any combination or all Oracle Cloud SaaS pillars (CX, EPM, ERP, HCM, SCM).

Learn more about IBM’s Cloud Impact Assessment

- Cloud Impact Assessment for Oracle ERP / SCM / EPM flyer ibm.biz/CIA-ERP-SCM-EPM-flyer
- Cloud Impact Assessment for Oracle HCM flyer ibm.biz/CIA-HCM-flyer
- Cloud Impact Assessment for Oracle CX flyer ibm.biz/CIA-CX-flyer
- Cloud Impact Assessment for JD Edwards flyer ibm.biz/CIA-JDE-flyer
- Cloud Impact Assessment for IaaS & PaaS ibm.biz/CIA-IaaS-PaaS-flyer
- Cloud Impact Assessment e-book ibm.biz/CIAebook
- Learn about the Cloud Impact Assessment in this video ibm.biz/cloudimpactvideo
- Journey through IBM’s Cloud Impact Assessment in this video ibm.biz/CIAjourneyvideo

04 Client Examples



CSL

As part of a realignment of its organizational structure and strategy, CSL engaged with Oracle Cloud solutions and IBM® Services, to modernize its back-office platform to increase efficiency, save costs and support better decision-making. This powerful Canadian Travel & Transportation organization implemented Oracle EPM, ERP, HCM, and SCM to take advantage of the benefits of a multi-pillar SaaS implementation.

Learn more ibm.biz/cslgroupcasestudy



Government Client

The client is a government owned facilities management company created by a UK government department. The client has ownership over all prison facilities management activities like cleaning, reactive maintenance, landscaping, and planned building repair work at the 52 prison establishments located across the South of England. The client partnered with IBM® Services to implement Oracle ERP, HCM, and SCM in less than 9 weeks which enabled a completely new business model encompassing all aspects of business process and IT.



JD Williams

JD Williams is revitalizing clothing brands by transforming to become a true digital multichannel retailer. The company is embarking on a complete transformation of its processes, based on Oracle ERP and Oracle SCM Cloud to keep up with today's fashion-minded shoppers.

Learn more ibm.biz/jdwilliamscasestudy



ConnectOne Bank

Obtaining a loan from a major bank takes many months and is highly complex. ConnectOne Bank accelerates the lending process and removes the hassle, delivering an extremely responsive and personalized service. As the bank grows, efficient and automated processes from IBM and Oracle ensure optimum business agility and a superb customer experience. This banking and financial services organization implemented Oracle EPM and ERP Cloud to optimize efficiency and gain valuable data insights.

Learn more ibm.biz/connectonebankcasestudy



HS2

High Speed Rail Two (HS2) is embarking on a massive construction project which will result in a new rail line in 2026. In order to manage this significant task they needed a world class ERP which is scalable and flexible to cater for the organization as it grows and its purpose changes. IBM® Services worked with the client to deploy Oracle ERP, HCM, SCM, and PaaS Cloud, allowing the client to move forward on the construction of the railway.

Learn more ibm.biz/erptodaymay2019



MLSE

Maple Leaf Sports and Entertainment (MLSE) owns some of the most celebrated hockey, soccer and basketball teams. Based on the company philosophy that 'it takes the whole organization to win,' MLSE boosted back-office efficiency by working with IBM® Services to deploy Oracle EPM, ERP, and SCM Cloud.

Learn more ibm.biz/mlsecasestudy



05 Why IBM?

IBM is one of Oracle's largest and most experienced systems integration partners jointly helping customers for over 33 years:



Platinum and Cloud Elite status



2,000+ Oracle Cloud certifications



Leader in The Forrester Wave™: Services Providers For Next-Generation Oracle Application Projects, Q4 2018. ibm.biz/oraclewave2018



Preferred partner of choice for BPO for Oracle Payroll Cloud and Oracle HCM Cloud ibm.biz/preferredBPOpayroll-partner



200+ Oracle Cloud go-lives



15,800+ dedicated Oracle consultants



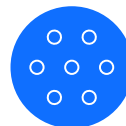
18+ Oracle Cloud Excellence Implementer (CEI) modules



200+ Oracle Cloud-related go-lives



10+ Oracle-specific delivery centers



70+ Oracle specializations



Oracle Cloud Garage



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Visit IBM's page on the Oracle Cloud Marketplace

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