Financing IBM Analytics

Fund innovation to secure your competitive advantage

In today’s always-connected business environment, you need to be ready to make more precise business decisions and take action on them right away. There’s certainly plenty of data available, but how do you best extract deep actionable insights from massive data sets?

IBM Analytics helps you quickly analyze data from multiple sources so you can enhance customer loyalty, reduce financial risks, and increase operational efficiencies. Through customized IT financing solutions, IBM Global Financing can help you acquire and deploy the advanced analytics technologies you’ll need to create transformational change.

Better proactive analysis. More predictable financing.

With one financing resource to address all your needs – including software, hardware, services for short term projects, and transformational initiatives such as cloud-based solutions – IBM Global Financing can help you:

- **Accelerate time to value** to more quickly recover costs and maximize return on investment
- **Consolidate financing** of all technologies and services into one monthly payment
- **Gain financial flexibility** to quickly adopt the latest technologies while still meeting budget goals
Empower more informed decisions through affordable IT financing options

IBM Global Financing can help you fully capitalize on new technologies that turn ever-growing volumes of data into actionable information. Meet today’s demands and retain the flexibility to add capacity to address tomorrow’s needs through financial options that include:

Loans

- Get competitive rates to affordably acquire the technology you need now
- Predictable scheduled payments to match targeted deployment milestones
- Conserve cash with access to alternative source of funds

IBM Project Financing™

- One dedicated funding source to avoid project delays
- Integrated financing for IBM and non-IBM hardware, software and services

IBM Global Asset Recovery Services

- Sell your existing equipment at market value
- Proper disposal in compliance with local regulations

Fair Market Value (FMV) leases

- Lower cost of ownership for IT hardware and appliances
- More flexibility to add capacity as your needs change
- Shift obsolescence and disposal risk to IBM Global Financing
Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach, a thorough understanding of, and expertise in, IT financing, working capital, credit and IT asset recovery services and processes, IBM Global Financing offers flexible payment plans for IT infrastructure, software and services from both IBM and non-IBM suppliers.

For more information

Find out how our set of flexible financing solutions can help you make more precise, proactive, and predictable business decisions through IBM Analytics. Contact an IBM Global Financing representative, your IBM Business Partner, or visit us at the following website: ibm.com/financing/solutions/it-financing-solutions
IBM Global Financing offerings are provided through IBM subsidiaries and divisions worldwide to qualified commercial and government clients. IBM Global Financing lease and financing offerings are provided in the United States through IBM Credit LLC. Rates and availability are based on a client’s credit rating, financing terms, offering type, equipment and product type and options, and may vary by country. Non-hardware items must be one-time, non-recurring charges and are financed by means of loans. Other restrictions may apply. Rates and offerings are subject to change, extension or withdrawal without notice and may not be available in all countries. IBM and IBM Global Financing do not, nor intend to, offer or provide accounting, tax or legal advice to clients. Clients should consult with their own financial, tax and legal advisors. Any tax or accounting treatment decisions made by or on behalf of the client are the sole responsibility of the client. For IBM Credit LLC in California: Loans made or arranged pursuant to a California Financing Law license.