Financing IBM Predictive Maintenance, Quality and Warranty Solutions

Prevent disruptive asset failures.
Improve process and product quality.
Reduce warranty costs.

At manufacturing, mining, and energy companies, high-value equipment must operate at top performance. Any breakdowns, failures, or unplanned downtime can make a serious impact on operational and financial performance.

Keeping high-value equipment running smoothly is essential to increasing process efficiency, improving product quality, and reducing warranty costs. That’s why asset-intensive organizations need to monitor equipment in real time—analyzing data on usage, wear, and conditions to predict potential failures as early as possible.

Keep assets productive through predictive analytics—and predictable financing

Unscheduled downtime for high-value assets can be exceeding costly. Minimize disruption through IBM Predictive Maintenance, Quality and Warranty Solutions. Through Integrated services and advanced predictive analytic technologies, these pre-configured solutions monitor asset performance in real time to provide:

- **Analysis of a wide range of data** — including usage, wear, and other conditions—to predict failure patterns, monitor process and product quality, identify potential causes and suggest corrective actions
• **Optimized maintenance, quality and warranty recommendations** and insights sent directly to key decision makers to help improve supply chain processes

• **IBM IoT Foundation connectivity** linking maintenance and quality analytics to devices, equipment and products via the Internet of Things

• **On-premise, cloud or hybrid implementation available globally** to meet specific business needs across a wide range of industries

These solutions can be further customized to address more specific industry needs including:

• Asset Analytics for Rotational Equipment (Oil and Gas, Mining)
• Asset Analytics for Manufacturing Equipment (Automotive)
• Insight Foundation for Energy

IBM Global Financing offers customized IT financing solutions to meet maintenance objectives, improve cash management, and reduce total cost of ownership.

**Protect assets and prevent costly downtime through affordable IT financing options**

IBM Global Financing can help you fully capitalize on real-time analysis to manage high-value assets and minimize downtime through flexible financing options that include:
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<th>Financing option</th>
<th>Benefits</th>
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<tr>
<td>Loans</td>
<td>• Affordable and predictable payments with competitive interest rates</td>
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<td>• Predictable scheduled payments to match targeted deployment milestones</td>
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<td>• Additional funding sources to conserve cash</td>
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<td>Fair Market Value (FMV) leases</td>
<td>• Lower cost of ownership for IT hardware and appliances</td>
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<td>• More flexibility to add capacity as your needs change</td>
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<td>• Shifts obsolescence and disposal risk to IBM Global Financing</td>
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<td>IBM Project Financing™</td>
<td>• One dedicated funding source to avoid project delays</td>
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<td>• Integrated financing for IBM and non-IBM hardware, software and services</td>
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<td>IBM Global Asset Recovery Services</td>
<td>• Sell your existing equipment at market value</td>
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<td>• Safe and secure disposal in compliance with local regulations</td>
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Why IBM?

Don’t wait. Call on IT financing experts to fund your possibilities today.

IBM Predictive Maintenance and Quality and Warranty solutions meet industry-specific needs for predictive analytic technologies to help prevent disruption and improve process efficiency. To get started, contact IBM Global Financing. We help finance transformational technologies through strategies that are affordable today and flexible enough to meet your needs tomorrow.

For more information

To learn more about IBM Global Financing, please contact your IBM Global Financing representative or IBM Business Partner, or visit the following website: ibm.com/financing
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