Financing IBM Predictive Maintenance, Quality and Warranty Solutions

Prevent disruptive asset failures.  
Improve process and product quality.  
Reduce warranty costs.

At manufacturing, mining, and energy companies, high-value equipment must operate at top performance. Any breakdowns, failures, or unplanned downtime can make a serious impact on operational and financial performance.

Keeping high-value equipment running smoothly is essential to increasing process efficiency, improving product quality, and reducing warranty costs. That’s why asset-intensive organizations need to monitor equipment in real time—analyzing data on usage, wear, and conditions to predict potential failures as early as possible.

Keep assets productive through predictive analytics—and predictable financing

Unscheduled downtime for high-value assets can be exceeding costly. Minimize disruption through IBM Predictive Maintenance, Quality and Warranty Solutions. Through Integrated services and advanced predictive analytic technologies, these pre-configured solutions monitor asset performance in real time to provide:

- **Analysis of a wide range of data** — including usage, wear, and other conditions—to predict failure patterns, monitor process and product quality, identify potential causes and suggest corrective actions

Highlights

- Improve asset availability, reduce maintenance costs, increase throughput
- Detect minute changes in process or product quality in advance
- Acquire essential predictive analytic technologies through payment plans
Optimized maintenance, quality and warranty recommendations and insights sent directly to key decision makers to help improve supply chain processes

IBM IoT Foundation connectivity linking maintenance and quality analytics to devices, equipment and products via the Internet of Things

On-premise, cloud or hybrid implementation available globally to meet specific business needs across a wide range of industries

These solutions can be further customized to address more specific industry needs including:

- Asset Analytics for Rotational Equipment (Oil and Gas, Mining)
- Asset Analytics for Manufacturing Equipment (Automotive)
- Insight Foundation for Energy

IBM Global Financing offers customized IT financing solutions to meet maintenance objectives, improve cash management, and reduce total cost of ownership.

Protect assets and prevent costly downtime through affordable IT financing options

IBM Global Financing can help you fully capitalize on real-time analysis to manage high-value assets and minimize downtime through flexible financing options that include:
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| Loans                            | • Affordable and predictable payments with competitive interest rates  
|                                  | • Predictable scheduled payments to match targeted deployment milestones  
|                                  | • Additional funding sources to conserve cash                                                                                                                                                           |
| Fair Market Value (FMV) leases   | • Lower cost of ownership for IT hardware and appliances  
|                                  | • More flexibility to add capacity as your needs change  
|                                  | • Shifts obsolescence and disposal risk to IBM Global Financing                                                                                                                                          |
| IBM Project Financing™           | • One dedicated funding source to avoid project delays  
|                                  | • Integrated financing for IBM hardware, software and services and non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing. |
Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

For more information

To learn more about IBM Global Financing, please contact your IBM Global Financing representative or IBM Business Partner, or visit the following website: ibm.com/financing
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