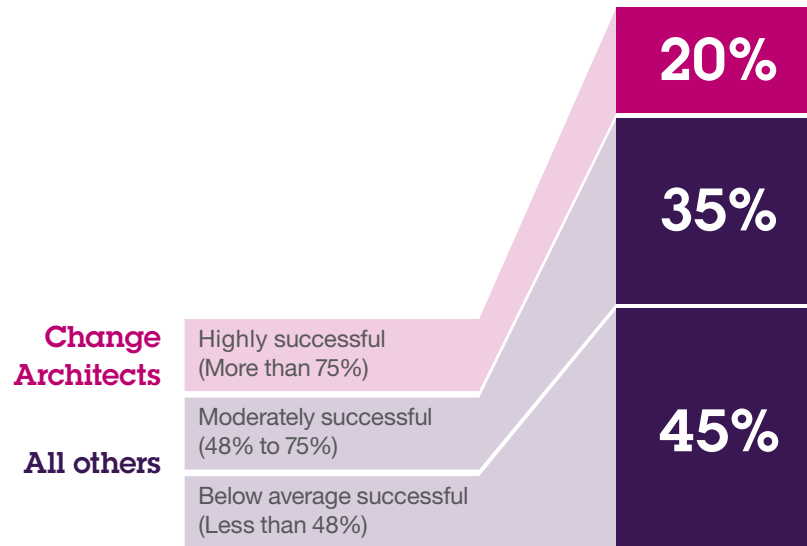


Making change work... while the work keeps changing

How Change Architects lead and manage organizational change

“The ability to anticipate, manage and capitalize on pervasive change is often the difference between market leadership and extinction.”

Change Architects consistently achieve project goals...



- Only **20%** of respondents are considered **successful** in managing change.
- 87%** of respondents state that **not enough focus** is placed on managing change in critical projects.
- Only **40%** of respondents believe they have the **right skills** in place to successfully manage change projects in the future.
- Only **49%** of organizations hold their **leaders accountable** for effectively managing change.

...and drive change through key differentiators

Lead at all levels

Cultivate a change-centric culture starting from the top and including the entire organization



Make change matter

Understand the benefits and embed the activities of a change management program

Build the muscle

Formalize change expertise and systematically build enterprise-wide change capabilities

To learn how Change Architects lead and manage change, visit ibm.com/gbs/makingchangework