## From survive to thrive: digital leadership beyond the lockdown

The Covid-19 pandemic crisis has pushed almost every business into survival mode. Omdia surveyed decisionmakers from 306 UK companies during June and July 2020 to understand their experiences of the crisis. Our analysis shows that there is now a four-stage journey to be undertaken to move from merely surviving to thriving. Strategies, objectives, and actions must fit each stage.











Survive

Stage One







## uncertain future 88% agreed that technology helped them to

mitigate the impact of the crisis

Ensure digital readiness and resilience for an



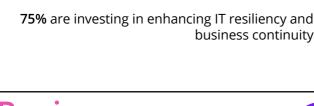
85% of respondents made new investments in remote working

70% saw 'engaging customers anywhere' as a



top priority



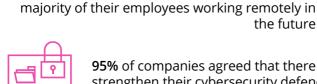


Stage <sup>1</sup>



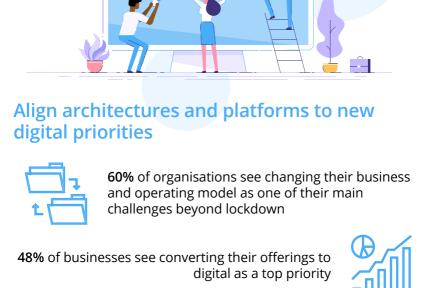
## digital transformation felt that they should have invested earlier in data-driven and cloud-based technologies

More than half of companies expect to have a



the future 95% of companies agreed that there is a need to strengthen their cybersecurity defences





Prior to the pandemic, 80% of companies had not fully implemented an omnichannel customer engagement strategy, but 68% of respondents will

Stage Four

now prioritise this area





**Thrive** 



36% of organisations see a lack of internal alignment as a top pain point for digital progress

## Cloud has proven its value - 95% of respondents agreed that SaaS applications had benefited their organisation during the pandemic and 94%

anticipate further investment to accelerate recovery





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