



# Choosing the right application partner

## Your first step to transformation

The journey to transform your applications into modern, cloud-native applications is complex. But with someone on your side—someone that’s been there before—it doesn’t have to be impossible. The right partner can reduce the risk, turning your uncertainty into an opportunity...for you and your organization.

When evaluating a partner, here are some things to consider:



### Experience is a must

You want a partner that’s seen it all—someone that knows what works and what doesn’t—and can implement best practices based on their experience.



### Strategy and roadmap

To get started, you need a partner you can lean on to assess your current application estate and, based on your goals, recommend the right approach for each app.



### Compatible with your preferred platforms

The recommended approach should be flexible to account for your hybrid, multicloud environment and not require vendor lock-in.



### Skills development

Beyond a strategy, your partner should help fill your skills gap, either by taking on some work for you or teaching your team the methods needed for success.



### The right tools for the job

Your partner should deliver an application and integration platform that leverages your existing investments while supporting a cloud-native approach—one open platform for all of your application needs.



### The value of a quick win

Your partner should identify a small project to start with that shows a quick win, allowing you to gain sponsorship so you can scale across your business.

With a wealth of experience, IBM can become your trusted partner that can provide the strategy, roadmap, tools and methods to help bring your vision of application transformation to life.

**See how IBM helped Primerica modernize their heritage applications.**

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