

**Appendix C Pricing Index DIR-TSO-3996
International Business Machines Corporation (IBM)**

IBM Watson Health Solutions

Watson Health	IBM Watson Health Family	20.00%
Watson Health	Truven	20.00%
Watson Health	Phytel Transition	3.00%
Watson Health	Explorys	10.00%
Watson Health	Watson for Oncology (Pricing Metric - Patient)	5.00%
Watson Health	Clinical Trials Matching (Pricing Metric - Patient)	5.00%
Watson Health	Watson for Genomics - Per Gene (in Gene Panel Size Sample) \$1.30/gene	5.00%
Watson Health Service Bundles	IBM Clinical, Client and Assessment Bundles (Fixed Price, single institution)	10.00%

Note:
 - Watson Oncology - Minimum Patients/year QTY 1,000 - Minimum Term 2yrs - Cloud Services Users 10
 - Clinical Trials Matching - Minimum Patients/year QTY 1,000 - Minimum Term 2yrs - Cloud Services Users 5
 - Watson for Genomics - Minimum Genes/year QTY 1,000,000 - Minimum Term 1yr - Minimum Genes per Sample Analyzed 50 - Maximum price per sample for Gene panels of 500 or less \$240

Watson Education

Watson Education	Classroom Edition Per Seat Charge *	3.00%
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* *Statement of Work (SOW) required*

* *On boarding / Implementation Services based on IBM's Hourly Rate Schedule*