

## IBM Business Partners

IBM Technology Expert Labs collaborates closely with IBM Business Partners, helping them progress sales and accelerate the adoption of IBM Systems and Storage. Technology Expert Labs' mission is to engage with, complement and advance the skills of IBM Business Partners, not replace or compete with them.

Working with Technology Expert Labs gives IBM Business Partners and their customers direct access to our most experienced IBM consultants. Technology Expert Labs typically provides short-term, online or onsite professional services engagements in pre-sale or post-sale phases of an engagement.

IBM Business Partners can leverage Technology Expert Labs' infrastructure expertise to grow sales and compete for more complex opportunities, invest and expand in advanced skills for various new technologies, extend their business scope, and reduce the risk of working with new technologies while retaining control of their customer relationships.



### Contact us:

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### For more information:

IBM Technology Expert Labs is available at: [systems-expert-labs@ibm.com](mailto:systems-expert-labs@ibm.com) or online at [ibm.com/products/expertlabs/infrastructure](https://ibm.com/products/expertlabs/infrastructure)

IBM Business Partners, find us on Seismic: [ibm.biz/SLsonSeismic](https://ibm.biz/SLsonSeismic)

To see a list of Storage Offerings from Technology Expert Labs, see [ibm.com/downloads/cas/ZNVEWBJK](https://ibm.com/downloads/cas/ZNVEWBJK)



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Not all offerings are available in every country in which IBM operates.

August 2023



## IBM Technology Expert Labs Storage

Infrastructure expertise for hybrid cloud and enterprise IT

IBM Technology Expert Labs offers infrastructure services to help you build hybrid cloud and enterprise IT. From servers and mainframes to storage systems and software, Technology Expert Labs helps you deploy the building blocks of a next-generation IT infrastructure that empowers your business.

### Servers

Built to handle mission-critical workloads while maintaining security, reliability and control of your entire IT infrastructure

### Storage

Transform and enhance your business with a comprehensive storage solution that integrates and refreshes your existing IT infrastructure, while reducing costs

### Software

Maximize the value of your infrastructure with multi-platform software and operating systems that accelerate your workloads and simplify administration

Our Technology Expert Labs consultants perform infrastructure services for clients online or onsite, offering deep technical expertise, valuable tools and successful methodologies. Our services are designed to help clients solve business challenges, gain new skills and apply best practices.

Technology Expert Labs offers a wide range of infrastructure services for IBM Power®, IBM Storage, IBM Z® and IBM LinuxONE™, and GDPS®. Technology Expert Labs has a global presence and can deploy experienced consultants around the world.





Contact us today at [systems-expert-labs@ibm.com](mailto:systems-expert-labs@ibm.com) to see how IBM Technology Expert Labs can help your business.

## Storage

IBM Technology Expert Labs offers infrastructure services to help you build the foundation for today's hybrid cloud and enterprise IT data centers. With IBM Storage, including IBM Storage Suite software and IBM Storage Solutions for Cloud Paks, Technology Expert Labs helps you deploy the building blocks of a next-generation IT infrastructure that empowers your business.

Technology Expert Labs Storage specialties include:

### Storage Solutions for Hybrid Cloud

We help clients build data-driven hybrid cloud solutions, delivered on the virtually unlimited range of hybrid storage options from IBM Systems. We help plan and implement Red Hat OpenShift on x86 or Power utilizing IBM Storage with a cloud-native solution. We provide services to migrate or deploy virtualized storage to public cloud. We help clients design and implement to strengthen availability of storage environment to ensure no disruption in service should a disaster or cyber incident occur. IBM consultants will provide planning and analyzing for data protection in a cloud environment

### Cyber Resiliency

We help clients deploy solutions to address the increasing risks and impacts associated with cyber attacks. We enable clients to leverage proven expertise to consult, plan, design and implement data protection, data management and storage management solutions, utilizing storage and storage software solutions, including DS8000®, Tape, Virtual Tape, Cloud Object Storage, and Safeguarded Copy along with FlashSystem and the Storage Protect family.

### Storage Solutions for Data and AI

We offer infrastructure services to help clients build solutions around data and AI workloads. We bring infrastructure expertise to enable advanced analytics for better client insight with IBM Storage Scale, IBM Elastic Storage® System, IBM Storage Insights, IBM Flash and NVMe to provide the robust, flexible, fast and secure platform for data-driven workloads.

### Storage Solutions for IBM Z and Tape

We help clients improve data security on their IBM Z storage and Cyber Vault for open systems. We enable clients to optimize and enhance their business continuity and disaster recovery. IBM consultants provide planning for cyber attack prevention, protection and recovery.

### Modern Data Protection

We help clients get the best use of their storage infrastructure using IBM Storage Suite with insight into how systems are really being utilized, allowing faster decision making and providing customized reporting. We help clients deploy the industry-leading modern-day data protection with IBM Storage Protect and IBM Storage Protect Plus. We also help clients deliver efficient infrastructure management to simplify and automate storage provisioning, capacity management, availability monitoring and reporting using IBM Storage Insights for Spectrum® Control, a cloud-based service.

### Storage Strategy and Optimization Consulting

We help clients modernize and transform storage infrastructures to support the growth of both new and traditional data, while protecting data, containing cost and reducing complexity. Our storage infrastructure optimization engagements are tailored for clients and can provide a complete storage strategy or tactical recommendations to address business and technology requirements. Our focus is to provide our clients with an optimized and simplified agile infrastructure and to demonstrate the value of our recommendations.

### Expertise Connect Subscription Services

Expertise Connect subscription services are designed to help clients achieve their business outcomes faster and more successfully through an ongoing trusted advisor relationship. Expertise Connect provides Technology Expert Labs clients with an assigned Technical Account Manager (TAM) and one or more of experienced Technology Expert Labs consultants, who become extended members of your team and act as trusted advisors and mentors.

## Technology Expert Labs is on your side

Infrastructure expertise to help you build the foundation for today's hybrid cloud and enterprise IT data centers.

IBM Technology Expert Labs helps you deploy the building blocks of a next-generation IT infrastructure that empowers your business.

- Solve business challenges
- Gain new skills
- Apply best practices

Contact us today to see how Technology Expert Labs can help you transform your business.



800 experts around the world



Work performed in 163 countries



9,000+ client engagements annually



World-class NPS scores