IBM Maximo MRO Inventory Optimization for mining

Unearth double-digit savings sooner than you thought possible

Industry challenges
• Assets used round-the-clock in punishing conditions
• Commodity prices in lengthy down-cycle
• Labor-intensive projects scattered across the globe
• Smaller time windows for maintenance operations
• Exponential technology change

Resulting pressures
• Minimizing costs while maintaining asset uptime
• On-site availability of critical materials and spares
• Elimination of MRO inefficiencies essential to bottom-line success
• Visibility across operations
• Zero unplanned downtime
• Evolving inventory, avoiding obsolete stock
• Falling commodity prices and declining demand mandate deep cost cutting

IBM® Maximo® MRO Inventory Optimization – a smarter approach*
• Cut MRO inventory-related costs by up to 40 percent
• Significantly reduce unplanned downtime by up to 50 percent
• Establish criticality rankings for all spares
• Improve internal service levels
• Optimize MRO inventory leveraging analysis of existing data
**Client Case Study – Unearthing Significant MRO Inventory Savings**

**Client profile**
- Major Australian Mining Company
- At one point, the largest coal miner and exporter in Australia, and operated 7 mine sites and 1 terminal port

**Process improvements tools and accountability**
- Deploy a centralized operational model that is scalable across all sites
- Increase visibility and accountability across the company on a global level
- Establish and embed stock parts rules into the system
- Share critical spares within a geographical region
- Reduce obsolete and inconsequential inventory items
- Standardize procurement functions
- Track supplier performance

**Problem: Reactive vs. Proactive**
- Spiraling cost of critical parts purchasing; carrying costs of non-essential spares.
- Critical parts out-of-stock with overstock of non-essential parts
- Competing functional objectives for purchasing and maintenance
- Lack of standardized systems and consistent processes

**Results-to-date**
After implementing IBM Maximo MRO Inventory Optimization software, the mining company:
- Decreased MRO inventory value from $73M to $21M USD over a six-year period
- Achieved savings of $11M USD in the first year
- Sustained a 50% year-over-year reduction in MRO inventory for 6 years running – with no attributed production loss
- Additional estimated savings of $7.5M USD using MRO Shared Inventory capability

Uncover hidden opportunities to help significantly reduce MRO costs while improving service levels. [www.ibm.com/services/process/mro-inventory](http://www.ibm.com/services/process/mro-inventory)