



Highlights

- Ability to defer payments of IBM Global Business Services invoices
 - Help preserve cash and lines of credit for other strategic business needs and investments
 - Extended payment plan provides an excellent source of working capital, helping to meet cash flow goals
 - Extended payment plan is provided at no cost to the client
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Extended payment plan for IBM Global Business Services

IBM can help improve the way you do business

IBM Global Business Services can improve the way credit-qualified clients pay for IBM Global Business Services. With the extended payment plan you can extend payment terms for your IBM Global Business Services engagement.

This tailored solution assists in addressing a complex array of challenges for projects that would benefit from a realignment of cash flows. May be used to extend payment terms to more closely match payments to anticipated benefits.

Extended payment plan is a simple way of postponing payment of IBM Global Business Services invoices for effectively six months, not just 30 days.

Extended payment plan process:

- Sign the statement of work from IBM Global Business Services
- Approve the IBM Global Business Services invoice
- No payments are made immediately; 50 percent of the invoice is due the first day of the third month and 50 percent is due the first day of the ninth month



For more information

To learn more about the extended payment plan for IBM Global Business Services, please contact your IBM Global Business Services Partner.



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