

IBM SIN 541612LOB Federal Human Resource Cloud HRLOB Offering

IBM Corporation Offering Name		Number of Employees	HRLOB Dec 1, 2023 - Dec 31, 2024 Per Employee Price	HRLOB Dec 1, 2024 - Dec 31, 2025 Per Employee Price
IBM HRLOB Core services w/out Payroll		15,000 - 29,999	\$ 572.80	\$ 585.53
IBM HRLOB Core services w/out Payroll		30,000 - 59,999	\$ 364.58	\$ 372.72
IBM HRLOB Core services w/out Payroll		60,000 - 89,999	\$ 262.83	\$ 268.79
IBM HRLOB Core services w/out Payroll		90,000 - 119,999	\$ 223.30	\$ 228.37
IBM HRLOB Core services w/out Payroll		120,000 - 149,999	\$ 206.81	\$ 211.55
IBM HRLOB Core services w/out Payroll		150,000 +	\$ 193.89	\$ 198.32
IBM HRLOB Core services w/Payroll		15,000 - 29,999	\$ 667.86	\$ 683.00
IBM HRLOB Core services w/Payroll		30,000 - 59,999	\$ 440.68	\$ 450.66
IBM HRLOB Core services w/Payroll		60,000 - 89,999	\$ 329.31	\$ 336.84
IBM HRLOB Core services w/Payroll		90,000 - 119,999	\$ 285.74	\$ 292.25
IBM HRLOB Core services w/Payroll		120,000 - 149,999	\$ 267.86	\$ 273.98
IBM HRLOB Core services w/Payroll		150,000 +	\$ 253.60	\$ 259.39