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## Highlights

- Helps reduce the budget impact of a large technology acquisition
  - Helps clients acquire a complete solution when needed
  - Offers flexible financing and leasing terms
  - Improves asset management
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# IBM financing for US Federal Government clients

## Single-source IT leasing and financing solutions for US Federal Government agencies

Agencies from virtually every branch of the federal government have turned to IBM® not only for complete IT solutions, but also for IBM's complete range of leasing, financing and payment plans, including multivendor IT leasing and financing for hardware, one-time-charge (OTC) software and services.

Clients choose IBM for simplicity, highly competitive rates and flexible terms. IBM also provides the advice and assistance from representatives who have expertise in IT financing and working with government agencies.

## The advantages of IT leasing and financing

Leasing and financing your IT through IBM is more flexible than an outright purchase because it:

- Reduces the impact of large purchases by spreading payments over the life of the products
- Helps you match cash flow outlays to budget limitations so you can acquire the complete solution when you need it
- Offers flexible terms to meet budget requirements and challenges related to color of money limitations
- Lets you apply remaining fiscal-year funds toward your acquisition and defer the balance into future fiscal years
- Improves asset management and lets you implement an IT strategy based on technology lifecycles
- Minimizes your exposure to risk of technological obsolescence and environmental issues related to hardware disposal at end-of-life





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### IBM Federal Government offerings

- Lease to ownership
- Lease with option to own
- Software payment options
- Services payment options
- Other customized payment plans

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### The benefits of IBM payment options

IBM payment options provide you with:

- **Financial strength with competitive, industry-leading rates**
- **Single-contract financing** that can include hardware, software and services from IBM and other IT suppliers
- **IBM GSA Schedule financing and lease offerings** that include many options for IBM hardware, software services, maintenance and miscellaneous needs. These offerings conform to all FAR requirements and the Anti-Deficiency Act. In addition to GSA schedule offerings, IBM's federal offerings also support other contract vehicles. IBM's GSA schedule number is GS-35F-110DA.

### For more information

For more information visit [ibm.com/financing](http://ibm.com/financing) or contact:

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