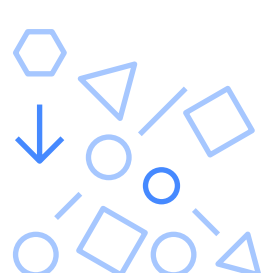


Modernize with IBM software and Red Hat subscription solutions with payment plans



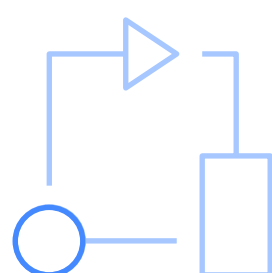
Use IBM hybrid cloud software offerings to modernize, forecast, automate and add security to your business.

Take advantage of AI-powered software for hybrid cloud to foster smarter outcomes



58% of organizations surveyed cite data quality as a challenge.¹

¹ Forrester Consulting, "Overcome Obstacles To Get To AI At Scale," a commissioned study conducted by Forrester Consulting on behalf of IBM, January 2020.



55% of enterprises surveyed plan to increase their investment in automation due to the impacts of COVID-19.²

² HFS Research, "The five automation 'have-to-haves'—you won't achieve your digital nirvana without them," a commissioned study conducted with HFS Research on behalf of IBM, October 2020.



In 2020, the average cost of a data breach was \$3.86 million.³

³ IBM, "Cost of a Data Breach Report 2020," by Ponemon Institute, sponsored by IBM, July 2020.

Flexible payment plans for platforms like IBM Cloud®, IBM Cloud Paks® and Red Hat® OpenShift®*:

*IBM payment plans are available for prepaid, multiyear licenses and subscriptions deployed on premises or as-a-Service for qualified clients.



Software subscriptions



Subscription renewals



Software services

Payment plans from IBM can help you:

Accelerate projects



Payment plans and deferrals can help you acquire new software solutions sooner and minimize upfront cash outlays.

Enhance business results



A customized payment plan can help improve your project's cash flow and break-even when aligning payments to project benefits.

Boost agility and flexibility



Flexible payment plans for upgrades, renewals, including subscription and support, can help defer costs over time.

Client success story

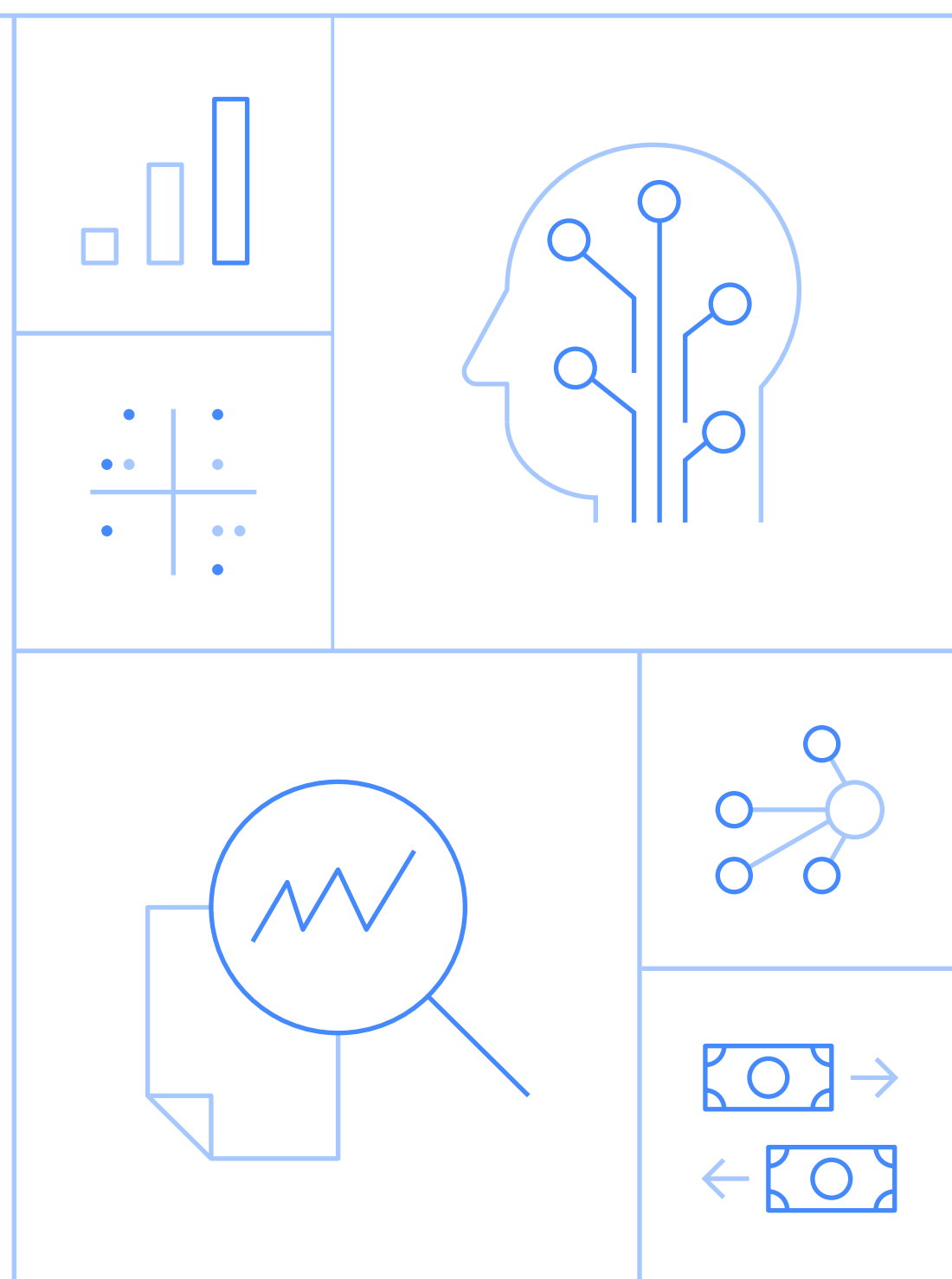
S.P.S. S.r.l.

S.P.S. S.r.l. helps its clients gain competitive advantage by providing advanced analytics and machine learning solutions that augment the built-in capabilities of IBM® SPSS® Statistics. To improve its cash flow and free up funds for its research and development efforts, the company takes advantage of financing solutions from IBM Global Financing.

“Working with IBM Global Financing helps us obtain great payment terms for our software acquisitions.”

Stefano da Col
Sales Director
S.P.S. S.r.l.

[Read the client story →](#)



Explore flexible payment solutions.

[Learn more →](#)