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## Highlights

- Economics of computing are changing; lines-of-business such as legal and risk management are gaining access to world-class computing power
  - IBM Cloud solutions for Legal and Risk Management accelerate innovation with advanced, secure and always up-to-date solutions in the cloud
  - The IBM Cloud portfolio for Legal and Risk Management includes solutions from contract management to disclosure management to intellectual property analytics
  - IBM offers best-in-class SaaS applications to accelerate innovation and focus on business goals instead of IT
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# Accelerate Legal and Risk Management with Cloud

The number of companies using the cloud for significant innovation is projected to double between 2012 and 2015<sup>1</sup>. A recent IBM global study reveals that leading companies use SaaS beyond a cost-saving deployment option to deliver something even more compelling: competitive advantage<sup>2</sup>.

For General Counsel and other legal and risk professionals, this trend represents an opportunity to accelerate innovation with streamlined contract management processes, and strengthened intellectual property and risk analytics that better serve their internal and external stakeholders.

Using technology services that may have previously been prohibitive because of cost, skills, or dependencies on IT, General Counsel can accelerate time to closure by streamlining and expediting contract processes and gaining visibility into bottlenecks, negotiations and approvals; while also ensuring a single version of the truth by bringing together any and all enterprise data, into reports in a single, scalable solution.

## The Power to Innovate

IBM Cloud solutions for Legal and Risk Management accelerate innovation with access to advanced, secure and always up-to-date solutions in the cloud. Now, automating the creation, execution and renegotiation of contracts and amendments, along with performance monitoring and analysis, can be as simple as tapping into the IBM cloud, where solutions are readily available to help deliver business process innovation, insight and business results.

IBM Cloud solutions for Legal and Risk Management can help teams:

- Maximize and lock in savings with advanced sourcing and enterprise contract management
  - Understand the value of interactions across process and transactional business systems
  - Work across departments and between businesses to negotiate agreements
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<sup>1</sup> Source: Berman, Saul J. Dr., et al. 2012, *The power of cloud-driving business model innovation*. IBM Institute for Business Value.

<sup>2</sup> Source: IBM, *Champions of Software as a Service, How SaaS is fueling powerful competitive advantage* (IBM CAI, 2014)



IBM has a suite of subscription-based SaaS solutions just for Legal and Risk Management—from contract management to disclosure management to intellectual property analytics, and more. These solutions include:

- **IBM Emptoris® Contract Management Buy Side & Sell Side on Cloud:** management software that automates the entire contract lifecycle.
- **IBM BAO Strategic Intellectual Property Insight Platform:** deep analytics to gain insights from natural language data such as patent and scientific literature.

Other IBM Cloud solutions for Legal and Risk Management include:

- IBM Algo® Risk Content on Cloud
- IBM Cognos® Disclosure Management on Cloud
- IBM Cognos Incentive Management Compensation on Cloud

**Visit the IBM Cloud marketplace to explore SaaS solutions for Legal.**  
[ibm.com/cloud/marketplace](http://ibm.com/cloud/marketplace)

### Focus on business, not IT deployment

IBM offers best-in-class SaaS applications that help Legal and Risk Management teams accelerate innovation and focus on business goals rather than IT deployment. IBM is a global SaaS leader with over 100 applications—supported by IBM Cloud data centers around the world—and delivering the enterprise-grade security, availability and elasticity you expect from IBM.

IBM presents a wider range of SaaS options than any other provider, combined with a broad set of options for deployment. These encompass a unique portfolio of SaaS solutions that accelerates business process innovation, delivers business analytics at the point of impact, and enables collaboration by creating and linking business networks.

### For more information

Learn more about the IBM Cloud SaaS solutions portfolio today:

- Visit: [ibm.com/saas](http://ibm.com/saas)
- Call: 1-877-426-3287
- Follow [@ibmsaas](https://twitter.com/ibmsaas) and [#ibmsaas](https://twitter.com/ibmsaas)
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