

IBM Oracle ERP Healthcheck

Increase operational effectiveness



Highlight

The IBM Healthcheck enables you to assess the value you are getting from your ERP solution. To best leverage this investment, it is important to ensure that you are maximizing your opportunities by reducing operating costs, including purchases, indirect labor costs, and system support costs. The healthcheck can help identify areas to reduce working capital requirements such as cash and inventory, and improve customer service by reducing cycle time and increasing service levels.

Unlocking the benefits for your Oracle ERP application

Whether you are maintaining your ERP system at status quo, addressing future application projects outside its boundaries, or engaging on a continuous business improvement process, the IBM Oracle Healthcheck can help you identify and realize ERP related improvement.

Providing an effective action plan

The IBM Healthcheck enables you to assess the value you are getting from your ERP solution. To best leverage this investment, it is important to ensure that you are maximizing your opportunities by reducing operating costs, including purchases, indirect labor costs, and system support costs. The healthcheck can help identify areas to reduce working capital requirements such as cash and inventory, and improve customer service by reducing cycle time and increasing service levels.

The Healthcheck addresses issues that are pain points for many organizations today, including how to:

- Improve the value and return on investment (ROI) from the existing Oracle environment
- Decrease total cost of ownership (TCO) of the ERP system Incorporate a governance model that drives continuous improvement
- Improve access control and improve accuracy of management information
- Manage multiple, overlapping IT improvement initiatives
- Manage significant changes such as mergers, acquisitions and divestments
- Integration between ERP and other systems
- Reduce excessive complexity/cost due to multiple instances, platforms, and technologies
- Enable real-time data exchanges with customers and business partners
- Ensure alignment between business executive priorities and the Enterprise Architecture's ability to deliver
- Increase end-user productivity
- Evaluate upgrade path to leverage new functionality
- Assess readiness for Fusion Applications

The process begins with a self-assessment survey of the success of your Oracle implementation and its impact on the organization, and an evaluation of Oracle package processes. A series of highly structured workshops optimize business input and identify comprehensive business process opportunities that contribute to increased benefits from the



application. At the end of the project, an executive workshop is conducted to review the team's findings, recommendations and business cases, and agree to the next steps.

Value to your enterprise application

IBM Oracle Healthcheck empowers organizations to reap benefits, such as:

Achieve stronger alignment between enterprise architecture and business priorities

- Reveal the impact of leveraging industry-leading functionality
- Identify the need of a refresher training course on both the ERP solution and its end-to-end processes to maximize end-user productivity
- Improve support of enterprise performance metrics

Improve efficiency of IT investments

- Assess value of current ERP implementations
- Identify key areas for data quality and process improvement
- Simplify technology profile and reduce integration complexity to establish a more agile application portfolio
- Check existing ERP solution to make sure that changes in business conditions since original implementation are addressed
- Identify ERP-legacy application integration issues
- Increase standardization and harmonization
- Identify opportunities to improve utilization of existing licenses
- Understand the value of alternative delivery models, such as SaaS
- Assess application management options including ongoing IBM support, maintenance and development services to realize maximum business return

Understand impact of next-generation technologies

- Evaluate upgrade path and identify how new functionality may improve efficiency and address changes in business requirements
- Assess readiness for Fusion
- Develop road-map for transition to Fusion Apps

Understand if current IT spend is optimized (comparison to median, best practice)

Why IBM for Oracle?

Enduring Partnership

- IBM is a Diamond level partner, the highest ranking available, in the Oracle PartnerNetwork
- Worked with Oracle (c1986), PeopleSoft (c1986), JD Edwards (c1974) and Siebel (c1996)
- Winner of the prestigious Oracle Titan Award in multiple categories in 2011.

Over 20,000 joint applications customers worldwide

- Hardware and software support with Applications Unlimited

Market leading services practice

- ~ 5,500 successful joint services projects
- > 10,000 dedicated to Oracle consultants worldwide
- Leading ERP Service Provider in North American Gartner's Magic Quadrant – Jan 2009
- Extensive experience managing business and IT transformation. Market-leading expertise and experience around Oracle's suite of Applications
- IBM Ranked #1 in Global Application Management Services (AMS) Market – IDC, July 2010

Vibrant technology collaboration

- Substantial investment in skills and resources
- Dedicated International Competency Center
- Oracle Application Management Services offer unmatched flexibility and value, and are delivered globally from over 30 Oracle centers

Unrivaled joint customer support process

- Dedicated on-site resources
- Significant program investments



© Copyright IBM Corporation 2011

IBM Global Services
Route 100
Somers, NY 10589
U.S.A.

Produced in the United States of America
December 2011
All Rights Reserved

IBM, the IBM logo, and ibm.com are trademarks or registered trademarks of International Business Machines Corporation in the United States, other countries, or both. If these and other IBM trademarked terms are marked on their first occurrence in this information with a trademark symbol (® or ™), these symbols indicate U.S. registered or common law trademarks owned by IBM at the time this information was published. Such trademarks may also be registered or common law trademarks in other countries. A current list of IBM trademarks is available on the Web at "Copyright and trademark information" at: ibm.com/legal/copytrade.shtml.

Other product, company or service names may be trademarks or service marks of others.

References in this publication to IBM products or services do not imply that IBM intends to make them available in all countries in which IBM operates.



Please Recycle