

## Financing IBM Security

Security can't wait. Acquire the solution you need to face cybersecurity threats today with IBM Global Financing.

---

### Highlights

- Stay up to date as new cybersecurity threats emerge
  - Preserve cash and existing lines of credit for other strategic initiatives
  - Improve alignment of costs with project benefits
- 

When it comes to cybersecurity threats, no one is immune. Savvy companies know that in today's data-driven, highly distributed world, there are serious threats that must be addressed head-on. Today's enterprise IT landscape makes it clear: the entire conversation has shifted from focusing on "if you're attacked" to "how quickly you can respond." And that's not likely to change in the foreseeable future. The traditional security defense strategy to layer on point-product tool over another needs rethinking.

Start building your healthy security environment with IBM® Security solutions, which can help develop an integrated and intelligent immune system. IBM Security delivers an integrated system of analytics, real-time defenses and proven experts, so you can make strategic decisions about how to safeguard your business.

### Prepare today for the cyberthreats of tomorrow. Fully leverage the value of IT security.

The costs and consequences of cybersecurity threats continue to grow—are you prepared? IBM Security can help:

- **Optimize your security program:** Use experts to modernize security, reduce complexity, and lower costs.
- **Stop advanced threats:** Use analytics and insights for smarter and more integrated defense.
- **Protect critical assets:** Use context-aware controls to prevent unauthorized access and data loss.

- **Safeguard cloud and mobile:** Use IT transformation to build a new, stronger security posture.

But you gain even *more* value by financing security through strategic funding options that meet your budget goals today and offer flexibility to adapt as your needs change.

## Protect IT assets while reducing cost and complexity

IBM Global Financing can help you affordably accelerate deployment of IBM's deep security portfolio to consolidate costs into predictable monthly payments and eliminate high upfront capital investments. As a strategic IT financing resource, we can help you build cost-effective financing into your security solutions with funding options.

## Access IT financing expertise to support your security initiatives

IBM Global Financing offers simple contracts with rapid approvals, flexible payment structures and terms, loans with competitive rates, and low-rate leasing options. IBM Global Financing has a global reach, a thorough understanding of, and expertise in, IT financing, credit services and processes.

<b>Financing option</b>	<b>Benefits</b>
Loans	<ul style="list-style-type: none"><li>• Replace upfront cost with more affordable monthly payments, with competitive financing rates for 12 months</li><li>• Available for IBM consulting engagements and ongoing services projects</li><li>• Predictable scheduled payments to match targeted deployment milestones</li></ul>
IBM Project Financing™	<ul style="list-style-type: none"><li>• Integrated financing for IBM hardware, software and services and non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.</li><li>• Covers your complete portfolio of IBM solutions and services</li></ul>
Fair Market Value Lease	<ul style="list-style-type: none"><li>• Helps lower your total cost of ownership</li><li>• More flexibility to adapt as needs change</li></ul>

---

## Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

## For more information

Find out how to defend your valuable IT assets through affordable financing solutions that can eliminate major upfront capital expenses, provide predictable monthly payments, and adapt as your needs change. To learn more, visit [ibm.com/financing/solutions/security-financing](https://ibm.com/financing/solutions/security-financing)

---

© Copyright IBM Corporation 2019.

IBM, the IBM logo, and [ibm.com](http://ibm.com) are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the Web at <https://www.ibm.com/legal/us/en/copytrade.shtml>, and select third party trademarks that might be referenced in this document is available at [https://www.ibm.com/legal/us/en/copytrade.shtml#section\\_4](https://www.ibm.com/legal/us/en/copytrade.shtml#section_4).

This document contains information pertaining to the following IBM products which are trademarks and/or registered trademarks of IBM Corporation:  
IBM®, IBM Project Financing™



IBM Global Financing offerings are provided through IBM subsidiaries and divisions worldwide to qualified commercial and government clients. IBM Global Financing lease and financing offerings are provided in the United States through IBM Credit LLC. Rates and availability are based on a client's credit rating, financing terms, offering type, equipment and product type and options, and may vary by country. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing. Non-hardware items must be one-time, non-recurring charges and are financed by means of loans. Other restrictions may apply. Rates and offerings are subject to change, extension or withdrawal without notice and may not be available in all countries. IBM and IBM Global Financing do not, nor intend to, offer or provide accounting, tax or legal advice to clients. Clients should consult with their own financial, tax and legal advisors. Any tax or accounting treatment decisions made by or on behalf of the client are the sole responsibility of the client. For IBM Credit LLC in California: Loans made or arranged pursuant to a

California Financing Law license.

All statements regarding IBM's future direction and intent are subject to change or withdrawal without notice, and represent goals and objectives only.