



Highlights

- Available to clients who currently own select IBM® Power Systems™ servers or lease them from IBM Global Financing
 - Side-by-side migration for up to 90 days
 - Full one-year warranty on POWER8 servers
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IBM Power Exchange

Get increased performance with minimal downtime when you migrate to select Power Systems servers

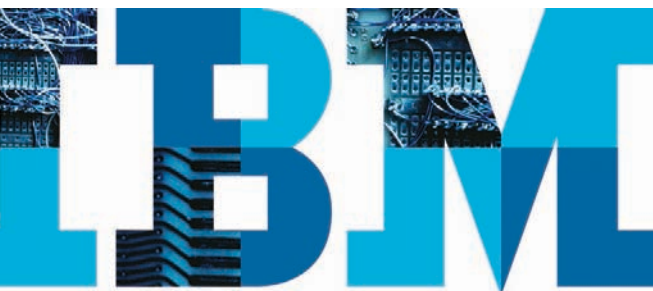
About IBM Power Exchange

Migrate to select Power Systems servers without the downtime that may accompany upgrade installations. The IBM Power Exchange helps minimize the financial impact of migrating to POWER8® technology by providing credit for your current system—even if you're only midway through a lease. The credit you receive will be based on the market value established by IBM Global Financing and, if applicable, the type of IBM Global Financing lease for the currently leased servers. Use this cost-effective option to quickly, easily and affordably get IBM's powerful new technology.

In addition, the Power Systems server provided by the IBM Power Exchange offering (consisting of a combination of refurbished and new components) comes with the same warranty as if it was configured as a new Power Systems server. IBM Power Exchange allows up to 60 days from the time your replacement system is installed to perform side-by-side migration before your current system is returned to IBM Global Financing.

How this helps clients

- Non-disruptive migration to new processor technology
- Reduced termination charges if leased
- Cash (if owned) for returned server
- One-year warranty



Qualifying IBM Power Systems models for migration to POWER8 include POWER7® or POWER7+™:

- Model 770 to POWER8 model E870C or E880C
- Model 780 to POWER8 model E880
- Migrations from POWER7 model 795 to POWER8 Power Enterprise will be considered

Eligibility Requirements

Client needs to meet the special bid requirements identified by the IBM sales representative or the IBM authorized Business Partner.

Sold direct through IBM or through an authorized IBM reseller Business Partner.

Terms and Conditions

- This offer is available only through special bid requests.
- Available for transactions involving IBM or an IBM Business Partner.
- This offering is subject to change or cancellation at any time without notice.
- Other restrictions may apply. Contact your IBM Global Financing representative for additional information and specific details.

For more information

To learn more about IBM Power Exchange, please contact an IBM Global Financing representative. Visit the following website for more information: ibm.com/financing/solutions/it-infrastructure



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