

Strategic Alignment Assessment for Companies with SAP



Highlights

The analysis runs for 6 to 12 weeks with outputs from the following tracks:

- Program Management: Future State Executive Alignment, Program Roadmap, Governance Process
 - Business Process: Future State Operating Model, Differentiated Processes, Operating KPIs
 - Change Management: Program Business Case, Organizational Model
 - Enterprise Architecture Framework: To-be Application Landscape, Instance Strategy, Data Readiness
-

Despite limited budgets, the expectation of quality IT delivery continues to increase. Supporting outdated legacy portfolios can cause an additional strain on an IT budget. Growing by acquisition often creates an increase in cost to support disparate process operating models. Your existing infrastructure may be aging or un-integrated, causing a reduction in the ability to exploit the true benefits of an SAP solution.

IBM offers a Strategic Alignment assessment to provide comprehensive recommendations for optimizing the use of SAP in your business strategy and to reduce the total cost of ownership.

The IBM SAP Strategic Alignment Assessment provides a comprehensive assessment of your existing SAP enterprise portfolio and related support elements in order to align these with your business goals and strategic direction. IBM will leverage our best practices and detailed methodology to complete a rapid analysis benchmarked against industry standards.

Our approach will help you understand opportunities to simplify your application portfolio, further leverage SAP solutions, and optimize the organization and infrastructure required to support it. By engaging IBM to do a strategic alignment assessment, you could gain the following results:

- Executive alignment on a roadmap and instance strategy that develops and deploys a SAP template to your business
- Program scope defined in alignment with the SAP business process hierarchy and identification of your most important, differentiating processes
- A process commonality identifying which processes must be developed and controlled at the global, regional, and local levels
- A detailed plan identifying the number of resources required to complete this initiative and their responsibilities
- IBM tools and assets that should be utilized to enhance and expedite your program
- A detailed architecture diagram of how SAP will work in your organization in the future
- An evaluation of your current data environment and what work can get started now to prepare for your implementation



By aligning, rationalizing, and harmonizing applications, data, delivery, and support IBM helps its clients to evolve into a globally Integrated Enterprise.

Key Benefits:

- Aligned executive team on what to do with your SAP environment in the next five years
- Identified processes you can transform that will differentiate you and your industry
- Created a business case or identified savings for operating your IT environment
- Improved awareness of health of IT applications and performance of business processes
- Defined list of next steps to launch the program to consolidate your SAP platform

Why IBM

- IBM works with its customers by aligning, rationalizing, and harmonizing applications, data, delivery, and support across the globe.
- For more than 35 years, IBM Global Business Services and SAP have successfully combined services, technologies and applications to deliver excellence for clients.
- Forrester have ranked IBM #1 Rated Integration Partner per April 2011 Forrester Wave™ for Global SAP Services Providers.

For more information

ibm.com/solutions/sap



© Copyright IBM Corporation 2012

IBM Global Services
Route 100
Somers, NY 10589
U.S.A.

Produced in the United States of America
March 2012
All Rights Reserved

IBM, the IBM logo, and ibm.com are trademarks or registered trademarks of International Business Machines Corporation in the United States, other countries, or both. If these and other IBM trademarked terms are marked on their first occurrence in this information with a trademark symbol (® or ™), these symbols indicate U.S. registered or common law trademarks owned by IBM at the time this information was published. Such trademarks may also be registered or common law trademarks in other countries. A current list of IBM trademarks is available on the Web at "Copyright and trademark information" at: ibm.com/legal/copytrade.shtml.

Other product, company or service names may be trademarks or service marks of others.

References in this publication to IBM products or services do not imply that IBM intends to make them available in all countries in which IBM operates.



Please Recycle

GBD03155-USEN-01