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## Highlights

- Address each deployment with unique approach to help ensure success
  - Manage the complexities of specific challenges that state and local organizations face every day
  - Use best practice and out-of-the-box solutions to meet the needs of the organization
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# IBM Workday Consulting Services for Government

## *Understanding the needs of state and local organizations*

The role of government institutions today has changed as public expectations have grown. State and local governments must be thoughtful in how they deploy new technology and strategic in the direction they point their constituents to, so they can utilize it effectively and recognize its value.

IBM® Workday Consulting Services takes a unique approach to help ensure the success of Workday deployments at government institutions. All government projects focus on the best route to realize the earliest return on investment. Our methodology allows us to successfully deliver on immediate customer needs and through our Post Production Services, align with future strategy for continuous long-term improvement.

Deploying the prescribed scope requires activities and deliverables that provide a high level of support, active knowledge transfer and mitigation of risk to achieve key project milestones. Our best practices help safeguard your time and financial investment so you can focus on the important work of servicing your constituents.

### Customized solutions

IBM Workday Consulting Services understands the unique needs of government institutions. Years of experience and accumulated best practice insight helps guide your organization to achieve maximum effectiveness and realize improved organizational efficiency.

### Our services offer:

- Standardization of business processes
- Support for unique organization hierarchical structures
- Data conversion tools and techniques for aged legacy systems



IBM Workday Consulting Services understands that each institution faces various specific challenges—from succession planning to a need to do more with fewer resources to rising expectations of employees and the public for more services. IBM Workday Consulting Services understands these challenges and brings a wealth of expertise and best practices tailored to the unique needs of government institutions. While adhering to the Workday methodology for direction and consistency, the IBM team takes advantage of known best practices and uses creative out-of-the-box solutions to meet your institution's needs.

Our certified experts are some of the best and brightest in the industry. The team:

- Has a proven track record in State and Local government ERP implementations
- Is comprised of both functional and technical experts
- Works in close collaboration with Workday
- Is skilled at driving Workday efficiencies and effectiveness in Government institutions, helping organizations move beyond cost cutting to transformation.

### For more information

To learn more about offerings from IBM Global Business Services and IBM Workday Consulting Services, contact your IBM sales representative or visit [ibm.com/gbs/workday](http://ibm.com/gbs/workday).



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Software Group  
Route 100  
Somers, NY 10589

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