

Optimize cash flow with customized payment plans for IBM Systems software and solutions

Highlights

- Accelerate projects
 - Stretch budgets and preserve cash
 - Benefit from customized payment plans
 - Align payments with anticipated benefits
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Accelerate your journey to IBM Cloud and AI with software payment plans for IBM Z, Power Systems and Storage systems software

Regardless where you're in your journey—modernizing your data center, protecting your data, enabling AI innovation, or maintaining multiple clouds—managing your investments for maximum return is critical.

A key element of any transformation for many enterprises is a secure, reliable on-prem IT infrastructure. This includes system software and other software solutions that can help modernize your infrastructure. IBM IT infrastructure software can help you accelerate workloads, simplify operations, secure data and develop, modernize and deploy new applications.

Payment solutions from IBM can help you execute on your IT strategy

IBM offers customized payment solutions including deferrals to support the full lifecycle of your on-prem IBM infrastructure including IT infrastructure software and maintenance so you can focus on the essentials of capturing new business opportunities.

According to a recent study from Forrester, tapping the brakes on refreshes and upgrades can come at a cost. Delays in IT infrastructure refresh and upgrades expose enterprises to expensive

vulnerabilities and can negatively impact customer experience. Security vulnerabilities, software compatibility issues, and an inability to meet customer expectations as a result of delays in infrastructure refreshes are top concerns for IT decision makers.

A commissioned study conducted by Forrester Consulting on behalf of IBM, January 2020, The Key to Enterprise Hybrid Multicloud Strategy

Recognizing that complexity can be an impediment to any technology adoption. IBM delivers deep industry expertise and technology innovation to help clients realize a faster, more secure journey. IBM Global Financing offers payment plans and leases to

help clients implement their strategy while managing to tight budgets.

Get started sooner on your journey with IBM payment solutions

Wherever you are in your journey to cloud or AI, whatever product, or service you require, IBM can deliver the right solution supported by a wide variety of financing options and flexible payment plans.

Finance your entire IBM solution—hardware, software, and services – with flexible IT leases and payment plans. Improve alignment between cost and benefits by spreading out payments over time with low or no upfront cash outlays.

Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

For more information

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To learn more about accelerating the enterprise journey, while eliminating budget obstacles, please visit ibm.com/financing/solutions/it-infrastructure.

Explore IBM IT Infrastructure at ibm.com/it-infrastructure

Additionally, IBM Global Financing provides numerous payment options to help you acquire the technology you need to grow your business. We provide full lifecycle management of IT products and services, from acquisition to disposition. For more information, visit: ibm.com/financing

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