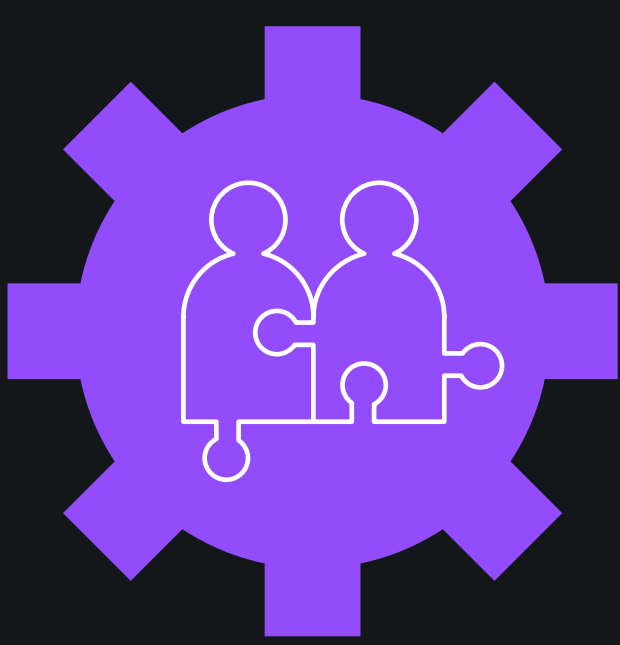


When you're working to onboard partners, your IT team does most of the work.

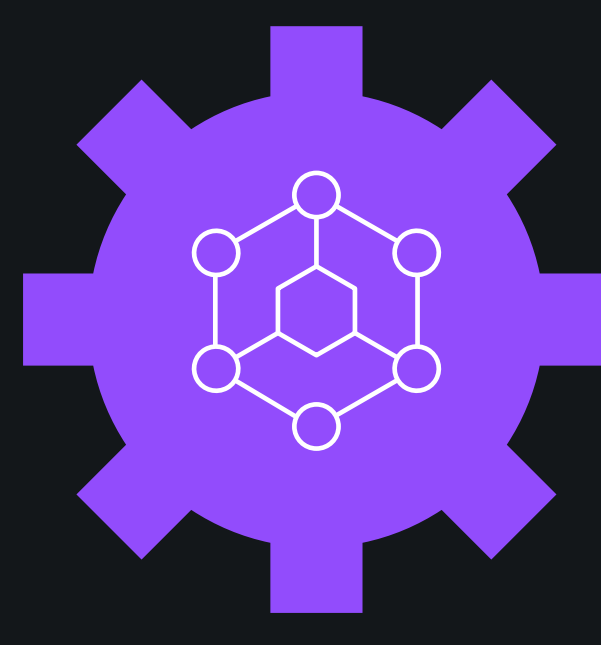
Your IT department is already moving as quickly as they can. So what if you could ease the burden of onboarding customers, suppliers and business partners? Automated onboarding will get your partners up-and-running as quickly and efficiently as possible.

Organizations are constantly adding new partners.

But they're not really partners until they're onboarded.



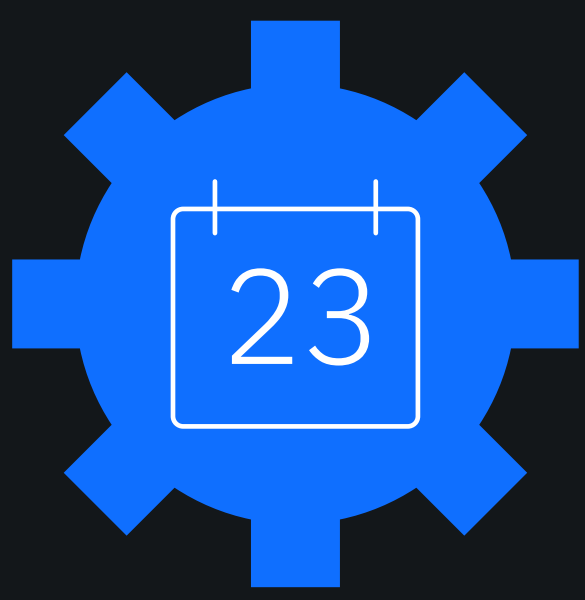
68%
of organizations exchange important information with **250+** partners, customers and suppliers¹



2.5x
increase in use of gateways for B2B information exchange with partners over two years¹

The current onboarding process is slow, tedious and error filled.

Valuable IT staff are performing manual processes that need to be constantly monitored and updated. This approach provides little visibility, limited reporting and slows the time to realize business benefits.



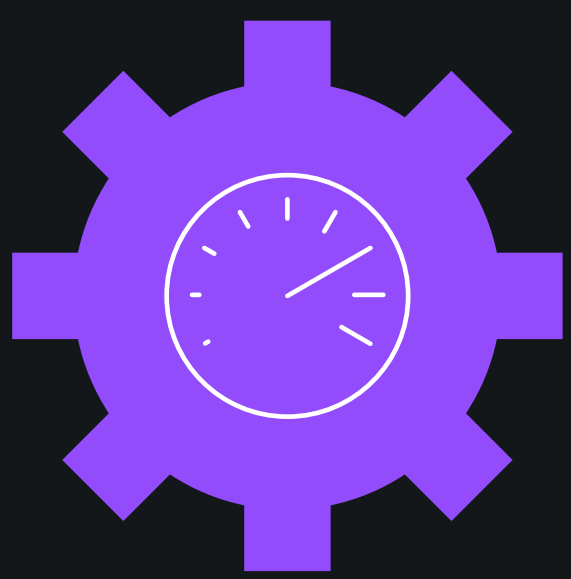
23 days
average onboarding time¹



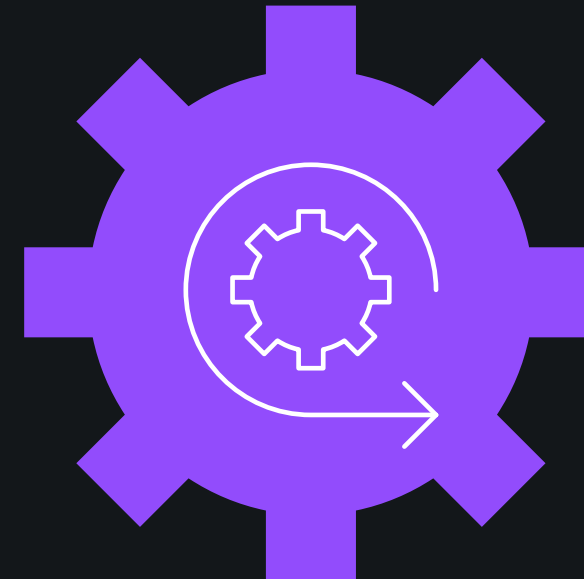
40%
of organizations report **30+ days** onboarding time¹

Automated onboarding provides high velocity, high visibility and high value for your business.

Automation enables faster input with real-time updates, tracking and reporting. Built-in problem resolution reduces errors, mitigates risk and accelerates time to revenue.



75%
faster onboarding²



85%
fewer resources required²

Contact your IBM Sterling Business Partner.

IBM Sterling