

# SW1015

## Watson Health & Watson Education Price Index via DIR-TSO-3996

Appendix C Pricing Index DIR-TSO-3996 International Business Machines Corporation (IBM)		
IBM Watson Health Solutions		
	IBM Watson Health Family	20.00%
Watson Health	Truven	20.00%
Watson Health	Phytel Transition	3.00%
Watson Health	Explorys	10.00%
Watson Health	Watson for Oncology (Pricing Metric - Patient)	5.00%
Watson Health	Clinical Trials Matching (Pricing Metric - Patient)	5.00%
Watson Health	Watson for Genomics - Per Gene (in Gene Panel Size Sample) \$1.30/gene	5.00%
Watson Health Service Bundles	IBM Clinical, Client and Assessment Bundles (Fixed Price, single institution)	10.00%
Note: - Watson Oncology - Minimum Patients/year QTY 1,000 - Minimum Term 2yrs - Cloud Services Users 10 - Clinical Trials Matching - Minimum Patients/year QTY 1,000 - Minimum Term 2yrs - Cloud Services Users 5 - Watson for Genomics - Minimum Genes/year QTY 1,000,000 - Minimum Term 1yr - Minimum Genes per Sample Analyzed 50 - Maximum price per sample for Gene panels of 500 or less \$240		
Watson Education		
Watson Education	Classroom Edition Per Seat Charge *	3.00%
* Statement of Work (SOW) required		
* On boarding / Implementation Services based on IBM's Hourly Rate Schedule		