Customized financing to enhance your Oracle investment

Single-source financing for IBM-led Oracle solutions

Your partner of choice for Oracle projects
With unparalleled end-to-end capabilities, IBM stands out as a solutions partner for Oracle clients. From application selection, purchase and implementation to upgrade and maintenance, IBM’s deep industry and business expertise, and innovative hardware and software offerings help you succeed at each stage of your Oracle investment. IBM leverages the best practices and benchmarks gained from thousands of Oracle engagements to deliver solutions faster and more efficiently.

Optimize managing your financial resources
IBM can bring hardware, software and services from multiple vendors together in a single financing bundle to help you preserve cash flow for other strategic investments and accelerate the acquisition of your solution. IBM Global Financing provides credit-qualified clients predictable payments, minimal budget impacts and lower total cost of ownership.

Client benefits from IBM Cloud, Oracle capabilities and IBM Global Financing
A financial institution set out to provide world-class banking services to people whose lives and businesses straddle continents. By embracing Oracle applications and the IBM® Cloud™, the bank provides personalized banking services, winning a growing share of a worldwide market. The Oracle licenses are funded through IBM Global Financing, which helps match all-inclusive monthly payment programs for applications on cloud to the budgets of smaller companies.

Highlights
• Payment options to upgrade and expand your IBM for Oracle solutions
• Flexible payments to optimize cash flow
• Asset trade-in value to help fund new initiatives
Enhance your Oracle project’s success
IBM Global Financing can provide options to finance Oracle projects for companies of all sizes and industries. We can customize payment structures to meet your organization’s financial needs and make the optimal solution affordable. IBM Global Financing offers competitive rates, flexible terms and the ability to offer multiple-period funding for the full solution. In addition, we can clear out old assets to make way for new technology or eliminate obsolete equipment as part of an upgrade.

Technology and funding from one provider
IBM stands apart as a resource that can help you design, build, and run your solution, but also finance your entire project— from simple projects to transformational initiatives. Take advantage of highly competitive rates, flexible terms, and multiple-period funding for consulting services, transition and transformation costs, software, and hardware. Whether financing services alone or as part of a larger Oracle solution, turn to IBM Global Financing for technology and financing from one resource.

Accelerate your project break-even point.
Financing can help align cash outlays with anticipated benefits.

For more information
To learn more about how IBM Global Financing can help your organization create value with your Oracle investment, please contact your IBM Global Financing Representative or visit the following websites:
- ibm.com/services/oracle
- ibm.com/financing/solutions/it-services-financing

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1 The client examples cited are presented for illustrative purposes only. Actual performance results may vary depending on specific configurations and operating conditions.