## Solving the customer relevance riddle How AI-derived insights can help insurers deliver what customers really want.

How can insurers stay relevant in a connected future? By cultivating a data-oriented mindset

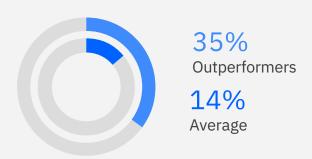
Top traits of data leaders:

- **1.** Data architecture is highly consistent
- 2. Data integration processes are standardized and reusable
- **3.** People, processes and technologies for compliance issues are prioritized

On their way to becoming Cognitive Insurers, outperforming carriers are investing in AI...

...with a focus on the top line.

## AI in pilot stage or beyond



## Top three value drivers of AI



How are you utilizing data and technology to increase customer relevance?

To learn more, visit: ibm.co/coginsurer