

IBM Global Financing

We finance possibilities



IBM Global Financing can help you optimize growth by balancing your clients business priorities to drive innovation and outpace competitors. Every business is challenged with expenses, IT doesn't have to be one of them.

- Financing makes IT technology affordable for your clients and lets you drive up-front revenue for your business.
- IBM Business Partners can offer flexible payment options for the total solution including IBM and non-IBM products and services.
- Competitive Rates.

Get Started with Financing Today

Talk to your IBM Global Financing Rep or visit us at ibm.com/financing/partner/getstarted. Lead with a payment option or simply add "Financing Available" to every proposal. Offer your solution and a way to pay for it!



Sell more, win more and be more profitable



How IBM Global Financing benefits your business

- Helps you close larger deals.
- Improves your cash flow by reducing your Days Sales Outstanding.
- Offers optimized working capital solutions that lets you stay ahead of competition.
- Supplies IBM Certified Pre-owned Equipment when budget is tight and provides asset buyback for marketable hardware, including PCs and mobile devices.

Rapid Financing™ app— financing on the go

- Get financing quotes, credit approvals and contracts in minutes for qualified clients.
- Be more responsive to your client's needs and give yourself a competitive edge.
- Available in over 30 countries worldwide.
- Download the app now from Google Play™ or the App Store, search IBM Rapid Financing. Visit ibm.com/financing/partner/app for more information.

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GFR03040-USEN-06