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### Highlights:

- Leading application for management and execution of complex M&A transactions
  - Built-in executive views and dashboards providing cross-deal metrics, scorecards and alerts
  - Value driver measurement enabling early identification of problems to enact in-course, corrective actions
  - Consistent and repeatable processes accelerating business case realization
  - Home page, personalized views and task lists increasing productivity, keeping users focused
  - Real-time knowledge sharing allowing for instant remediation to help ensure better, faster results
  - We automate the mechanics – connecting the dots among global participants and functions – freeing up the team to focus on issue resolution and value driver attainment.
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## IBM M&A Accelerator™

*Optimizing execution from strategy to synergy*

Acceleration of a revenue stream or cost reduction initiative can add millions to the bottom line, even for a mid-sized deal. But many deal teams are forced to spend too much of their valuable time tracking, reporting, and organizing transaction data, leaving too little room for decision making and execution the business case. The Merger and Acquisition (M&A) Accelerator automates the mechanics, freeing up the team to focus on issue resolution, risk aversion, and value driver attainment.

The M&A Accelerator is a leading application for management and execution of M&A transactions. This commercially available application is used by many of the world's most successful acquirers to establish a repeatable, high quality M&A process, reduce transaction and execution risk and accelerate realization of deal synergies.

### Accelerate value realization

Every deal, large or small, has the ability to propel your company forward or create unexpected setbacks. The M&A Accelerator insures that the entire deal team executes to the same quality standards on every transaction, while providing real-time, global visibility. Offered as a secure hosted software service, the solution is globally accessible by your entire M&A team including corporate development personnel, outside advisors, target company resources and executive stakeholders.

The application comes stocked with leading practices developed over the course of hundreds of deals and is backed by the deep M&A expertise of IBM Global Business Services.

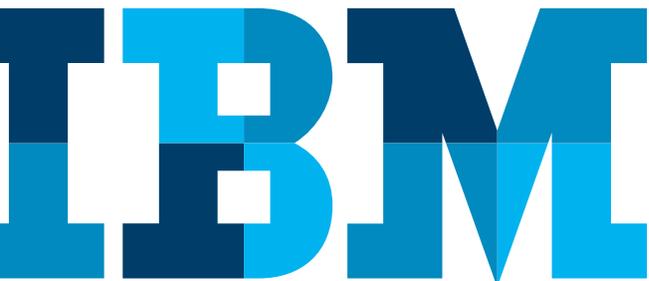




Figure: M&A Accelerator Components

### Manage your entire M&A portfolio

The M&A Accelerator manages your entire suite of M&A activity including acquisitions, divestitures, joint ventures and investments. Within each deal type, the application provides end-to-end capability configured with your organizations' specific process and terminology. For acquisitions, for example, the capabilities include managing the pipeline of opportunities, target assessment, preliminary analysis of a target, deep due diligence, closing activities, antitrust approval, integration planning, integration execution and synergy measurement.

### Ensure successful handoffs

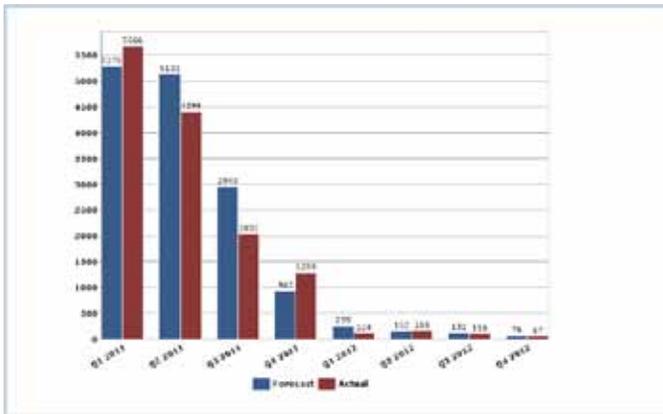
The hand off from due diligence to integration often results in dropped balls and costly issues. The M&A Accelerator enables a seamless handoff ensuring that the integration team has immediate access to due diligence findings and documents with complete visibility into issues that affect integration.



## Access to deep M&A expertise

The solution comes with configuration services and rollout coaching from IBM Global Business Services M&A Accelerator experts. These experts configure the application for your organization's specific requirements and provide on-site coaching during the roll-out to assure successful adoption.

M&A Accelerator clients can also leverage IBM's world class M&A consulting resources for a wide range of projects including playbook development, PMO staffing and transformation services. These services often prove to be valuable to ensure success for large deals or in cases where specific functional expertise is required that is not available in-house.



## M&A Accelerator key features

- Leading practices content provides an off-the-shelf proven M&A process based on lessons learned in hundreds of deals
- On-the-fly configurability makes it easy to implement your existing M&A processes, while easily adapting to changes as the deal progresses.
- Real-time reporting provides global visibility into deal status, issues and risks
- Automated and push-based email alerts keeps the global deal team on track
- A full-featured documents repository enables global collaboration and provides an archive for the entire deal library
- A robust issue management work center highlights cross functional issues to eliminate failures
- Smart links between issues, tasks, value drivers and documents makes it easy for team members to find the information they need while clearly identifying which items impact value
- A complete audit trail facilitates SOX compliance and supports internal audits
- Process templates allow rapid assimilation of leading practices to every deal
- Industry leading role-based security ensures secrecy and protects confidential information
- World class SAS-70 hosting enables secure 24x7 global access by the entire deal team including outside advisors and target company resources

## Contact information

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