

GS-35F-110DA IBM Professional Services Labor Rates

Service Proposed (eg Job Title/Task)*	Minimum Years of Experience	Rates Effective 1/1/2022 - 9/30/2022 (Including IFF)	GSA Price Effective 10/1/2022 (Including IFF)	GSA Price Effective 10/1/2023 (Including IFF)	GSA Price Effective 10/1/2024 (Including IFF)	GSA Price Effective 10/1/2025 (Including IFF)
Director	10	\$278.07	283.63	289.3	295.09	\$301.01
Consultant I	1	\$95.36	97.26	99.21	101.19	\$103.22
Consultant II	2	\$120.52	122.93	125.38	127.89	\$130.46
Consultant III	4	\$143.89	146.77	149.7	152.7	\$155.76
Senior Management Consultant I	5	\$151.62	154.65	157.74	160.9	\$164.12
Senior Management Consultant III	7	\$194.93	198.83	202.81	206.87	\$211.02
Manager (Project Manager)	7	\$213.64	217.91	222.27	226.72	\$231.26
Senior Manager (SR Project Manager)	10	\$249.85	254.85	259.95	265.14	\$270.46
Functional Specialist/SME I	5	\$194.38	198.27	202.24	206.28	\$210.41
Functional Specialist/SME II	15	\$247.68	252.64	257.7	262.86	\$268.13
Program Support (Project Manager Jr)	5	\$178.80	182.38	186.02	189.74	\$193.55