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## Highlights

- Get the purchasing power needed to realise your IT strategy and help your business keep their competitive edge
  - Manage your cash flow by matching costs to anticipated benefits and ensure your projects deliver strong return on investment
  - Adopt an IT life cycle management strategy to keep technology current and help you stay ahead of the game
  - One-stop financing for your total solution
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# Set the foundation for a trusted digital experience with IBM Global Financing

## *IT life cycle offerings for IBM Z mainframe*

New market forces are changing the face of most industries, requiring businesses of all sizes to transform. While a successful transformation requires an IT infrastructure that is efficient, secure, adaptive, and integrated, it also requires a financial strategy to help acquire, maintain and that can quickly adapt to future requirements.

Today's IT infrastructure must be designed to help businesses build insight and intelligence in everything they do, protect data from threats, drive innovation, and accelerate delivery of services through the cloud, while enabling budget control and enabling business financial metrics.

## Fully customised financing for mainframe solutions

IBM Global Financing experts can work with you to design a fully customised IT financing and asset management strategy that helps achieve your project financial targets, covering consulting, services, software and hardware from IBM and other vendors.





Avoid upfront cash outlays, pay over time	Combine software, services and hardware from IBM and other vendors into predictable payments over time with leases and loans.
Accelerate project's cash flow breakeven point	We work with you to customise a financing solution that will fit your company's needs. IBM Project Financing provides an integrated financing solution that can span an entire project's life cycle and facilitates IT infrastructure including mobile devices, consulting, and services.
Optimise cost	We help you optimise your IBM Z mainframe acquisition with Fair Market Value leases to lower your costs, improve total cost of ownership and accelerate return on investment.
Keep technology current over time	Upgrade to next level technology at little or no change in payments per MIP.

## Why IBM?

IBM Global Financing helps clients expand and accelerate business transformation. As our client, you will gain access to the skills and expertise of the world's largest IT captive financier with a total asset base of \$36 billion USD and clients in more than 60 countries. IBM Global Financing has over 35 years of technology financing expertise in IT related financing, we help our clients create financing strategies designed to better align IT solution costs to expected benefits.

## For more information

To learn more about financing options, please visit [ibm.com/financing/us/systems](http://ibm.com/financing/us/systems) or contact us at [ibm.com/financing/us/contact-us](http://ibm.com/financing/us/contact-us)

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