

IBM's Labor Categories and Rates GSA Price List Schedule 36 SIN 51 600
 July 12 2018

Labor Categories and Rates

Schedule 36 SIN 51-600									
GSA Service Proposed (e.g. Labor Category or Job Title/Task)	Minimum Education / Certification Level	Minimum Years of Experience	Contractor or Customer Facility or Both	Labor Rates Effective July 12, 2018 Thru December 31, 2018	Labor Rates January 1, 2019 - 12/31/2019 w/2% escalation	Labor Rates January 1, 2020 - 12/31/2020 w/2% escalation	Labor Rates January 1, 2021 - 12/31/2021 w/2% escalation	Labor Rates January 1, 2022 - 12/31/2022 w/2% escalation	Labor Rates January 1, 2023 - 12/31/2023 w/2% escalation
Architect I	Bachelors	1	Both	\$153.02	\$156.08	\$159.21	\$162.39	\$165.64	\$168.95
Architect II	Bachelors	3	Both	\$184.14	\$187.82	\$191.57	\$195.41	\$199.31	\$203.30
Architect III	Bachelors	5	Both	\$215.25	\$219.55	\$223.94	\$228.42	\$232.99	\$237.65
Architect IV	Bachelors	7	Both	\$260.14	\$265.35	\$270.65	\$276.07	\$281.59	\$287.22
Architect V	Bachelors	12	Both	\$323.96	\$330.44	\$337.05	\$343.79	\$350.67	\$357.68
Business Analyst I	Bachelors	1	Both	\$122.42	\$124.87	\$127.37	\$129.91	\$132.51	\$135.16
Business Analyst II	Bachelors	3	Both	\$168.83	\$172.21	\$175.65	\$179.17	\$182.75	\$186.41
Business Analyst III	Bachelors	5	Both	\$215.25	\$219.55	\$223.94	\$228.42	\$232.99	\$237.65
Business Analyst IV	Bachelors	7	Both	\$260.14	\$265.35	\$270.65	\$276.07	\$281.59	\$287.22
Business Analyst V	Bachelors	12	Both	\$323.96	\$330.44	\$337.05	\$343.79	\$350.66	\$357.68
Consultant I	Bachelors	1	Both	\$210.82	\$215.03	\$219.33	\$223.72	\$228.19	\$232.76
Consultant II	Bachelors	3	Both	\$237.69	\$242.45	\$247.30	\$252.24	\$257.29	\$262.43
Consultant III	Bachelors	5	Both	\$260.14	\$265.35	\$270.65	\$276.07	\$281.59	\$287.22
Consultant IV	Bachelors	7	Both	\$300.94	\$306.96	\$313.10	\$319.36	\$325.75	\$332.26
Consultant V	Bachelors	12	Both	\$342.35	\$349.19	\$356.18	\$363.30	\$370.57	\$377.98
Database Administrator I	Bachelors	1	Both	\$122.42	\$124.87	\$127.37	\$129.91	\$132.51	\$135.16
Database Administrator II	Bachelors	3	Both	\$137.72	\$140.48	\$143.29	\$146.15	\$149.07	\$152.06
Database Administrator III	Bachelors	5	Both	\$153.02	\$156.08	\$159.21	\$162.39	\$165.64	\$168.95
Database Administrator IV	Bachelors	7	Both	\$219.53	\$223.92	\$228.40	\$232.97	\$237.63	\$242.38
Database Administrator V	Bachelors	12	Both	\$285.28	\$290.99	\$296.81	\$302.75	\$308.80	\$314.98
Project Coordinator I	Bachelors	1	Both	\$96.92	\$98.85	\$100.83	\$102.85	\$104.90	\$107.00
Project Coordinator II	Bachelors	3	Both	\$106.37	\$108.50	\$110.67	\$112.88	\$115.14	\$117.44
Project Coordinator III	Bachelors	5	Both	\$117.31	\$119.66	\$122.05	\$124.49	\$126.98	\$129.52
Project Coordinator IV	Bachelors	7	Both	\$137.72	\$140.48	\$143.29	\$146.15	\$149.07	\$152.06
Project Manager I	Bachelors	1	Both	\$118.51	\$120.88	\$123.29	\$125.76	\$128.27	\$130.84
Project Manager II	Bachelors	3	Both	\$120.88	\$123.30	\$125.77	\$128.28	\$130.85	\$133.46
Project Manager III	Bachelors	5	Both	\$178.90	\$182.48	\$186.13	\$189.85	\$193.65	\$197.52
Project Manager IV	Bachelors	7	Both	\$229.53	\$234.12	\$238.80	\$243.58	\$248.45	\$253.42
Project Manager V	Bachelors	12	Both	\$323.95	\$330.43	\$337.04	\$343.78	\$350.66	\$357.67
Software Lab Services I	Bachelors	1	Both	\$244.66	\$249.55	\$254.54	\$259.63	\$264.82	\$270.12
Software Lab Services II	Bachelors	3	Both	\$262.06	\$267.30	\$272.65	\$278.10	\$283.66	\$289.33

Software Lab Services III	Bachelors	5	Both	\$279.47	\$285.06	\$290.76	\$296.58	\$302.51	\$308.56
Software Lab Services IV	Bachelors	7	Both	\$305.59	\$311.70	\$317.94	\$324.30	\$330.78	\$337.40
Software Lab Services V	Bachelors	12	Both	\$342.34	\$349.18	\$356.17	\$363.29	\$370.55	\$377.97
Systems Administrator - Client, Enterprise and Data Center Technologies I	Bachelors	1	Both	\$123.42	\$125.89	\$128.40	\$130.97	\$133.59	\$136.26
Systems Administrator - Client, Enterprise and Data Center Technologies II	Bachelors	3	Both	\$137.20	\$139.94	\$142.74	\$145.60	\$148.51	\$151.48
Systems Administrator - Client, Enterprise and Data Center Technologies III	Bachelors	5	Both	\$150.98	\$154.00	\$157.08	\$160.22	\$163.42	\$166.69
Systems Administrator - Client, Enterprise and Data Center Technologies IV	Bachelors	7	Both	\$172.40	\$175.85	\$179.37	\$182.96	\$186.62	\$190.35
Systems Administrator - Client, Enterprise and Data Center Technologies V	Bachelors	12	Both	\$206.86	\$210.99	\$215.21	\$219.52	\$223.91	\$228.38
Technical Systems and Solutions Specialist I	Bachelors	1	Both	\$122.42	\$124.87	\$127.37	\$129.91	\$132.51	\$135.16
Technical Systems and Solutions Specialist II	Bachelors	3	Both	\$168.83	\$172.21	\$175.65	\$179.17	\$182.75	\$186.41
Technical Systems and Solutions Specialist III	Bachelors	5	Both	\$215.25	\$219.55	\$223.94	\$228.42	\$232.99	\$237.65
Technical Systems and Solutions Specialist IV	Bachelors	7	Both	\$237.90	\$242.65	\$247.51	\$252.46	\$257.51	\$262.66
Technical Systems and Solutions Specialist V	Bachelors	12	Both	\$265.95	\$271.27	\$276.69	\$282.22	\$287.87	\$293.63
IT Analyst - Solutions I	Bachelors	1	Both	\$112.22	\$114.46	\$116.75	\$119.09	\$121.47	\$123.90
IT Analyst - Solutions II	Bachelors	3	Both	\$124.97	\$127.47	\$130.02	\$132.62	\$135.27	\$137.98
IT Analyst - Solutions III	Bachelors	5	Both	\$137.72	\$140.48	\$143.29	\$146.15	\$149.07	\$152.06
IT Analyst - Solutions IV	Bachelors	7	Both	\$153.02	\$156.08	\$159.21	\$162.39	\$165.64	\$168.95
IT Analyst - Solutions V	Bachelors	12	Both	\$184.91	\$188.60	\$192.38	\$196.22	\$200.15	\$204.15