



Highlights

- Acquire cash or credit that can be used for upgrades and other acquisitions
 - Keep using IT resources you've already purchased
 - Eliminate the risk of equipment obsolescence and disposal
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Sale-leaseback

Lease back IT equipment you've already purchased

Capitalize on your existing IT assets to generate cash and reduce costs

Leasing your IT equipment is a great way to reduce up-front expenses, make low monthly payments, budget more effectively and avoid product obsolescence. But how can you take advantage of the benefits of leasing if you've already purchased your equipment?

The answer is sale-leaseback. A sale-leaseback arrangement lets you turn your fixed assets into liquid ones, making cash available for other investments or upgrades. It also offers highly competitive rates, while at the same time eliminating the risks of ownership such as equipment obsolescence and disposal.

How a Sale-leaseback works

With sale-leaseback, you actually sell your equipment—and transfer your title of ownership—to IBM Global Financing for the fair market value of your assets. Then you lease the equipment back at regular monthly payments over a flexible payment period. The cash or credit you receive can be used to acquire upgrades or new equipment, can be applied to your monthly payments or used as you see fit. At the end of the lease term, you can choose to extend the lease, or simply transfer possession of the equipment to IBM Global Financing so you can replace it with the latest IT solutions.



For more information

To learn more about IBM Global Financing offerings, please contact your IBM Global Financing representative or visit: ibm.com/financing



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