IBM Value Added Service	Description	Unit of Measure	Not to Exceed Cost	Comments
IT Service Management Planning	Physical asset planning Process maturity assessment & roadmap, Service catalog order & fulfillment, Tool assessment & gaps, Service orchestration	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Technology Visioning and Strategy	Business model development, Cost case/business case & scenarios, High level & detailed roadmap, Enterprise Architecture, Infrastructure strategy & planning	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Critical Application Services	Business Transaction Mapping (BTM), Workflow/load optimization & planning, Performance Impact Analysis, Application Performance Management, IT Analytics & Automation.	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Data Center/Workload Hosting Strategy and Planning	Hosting strategy scenarious and cost planning (high and detailed level), Application mapping, Data Center strategy roadmap, Cloud and Data Center strategy alignment.	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Mobility Strategy & Planning	"Workplace of the future", Mobile Infrastructure. Design & Security, Device Deployment Planning/Strategy, Mobile Device Management (MDM), Mobile Application Management Design.	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Business Continuity	Risk Readiness Assessment, Business Continuity Planning, Business Impact Analysis, Resilience program assessment	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Critical Application Infrastructure	Bsuiness Transaction Mapping (BTM), Infrastructure & Process Assessment, Monitoring Gap Analysis	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Disaster Recovery Planning	Resilient Architecture Strategy, Business Process Mapping, Recoverability Assessment	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.
Data Center Operational Needs	Power and Environmental assessments, Hardware moves, cabling, etc.	Hourly Rate	$290	Consulting engagments will be scoped per project. Hourly rates are typically much lower based on the requisite skills of the consultant(s). A Statement of Work with actvities, tasks, pricing and deliverables will be provied for each engagement.