



Benefits

- Reduce IT operational and infrastructure costs with secure cloud file transfers
 - Reduce B2B file transfer complexity with tools and services to support and manage trading partners
 - Grow your business by leveraging scalable B2B file transfer infrastructure and support services
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IBM® Sterling File Transfer Service

Move B2B file transfers to the cloud

B2B file transfers growing in complexity, cost

Organizations depend on reliable file transfer to move information between businesses, support exchanges in business processes and deliver products through the digital supply chain. As the volumes and file sizes of unmanaged and unsecured data exchanged with B2B partners grows, IT organizations are facing a dilemma as they struggle to deal with a shortage of capital budget and skilled staff to invest in or to manage their B2B file transfer infrastructure and activity.

It has become overly complex to manage the growing number of connections, partners, and constantly changing communications standards and protocols. Costs are high to manage and troubleshoot activity, the process to enroll new partners is slow, IT resources are stretched beyond capacity, and revenue opportunities are delayed. This leaves many organizations relying on disparate, on premise servers, software, and unsecured connections for exchanging business critical data with partners.

Cloud service for B2B file exchange

IBM® Sterling File Transfer Service is a cloud service for file-based business interactions with trading partners. An alternative to on premise software, Sterling File Transfer Service allows you to manage a single, secure, reliable connection to the cloud to reach your partners without the capital expense associated with on premise software or the operational impact on your IT staff.

Reduce IT operational and infrastructure costs

The cloud allows you to do more with less – minimize the strain on IT personnel, simplify capacity planning, and reduce capital expenditures on new software and infrastructure. With Sterling File Transfer Service you can refocus internal IT resources to services which are priorities to the business and offload your partner setup and support activities to IBM's skilled professionals. Delays also cost you money. With the online visibility tool you can monitor file transfers to help avoid delays and critical process disruptions.



Simplify your B2B file transfer processes

With Sterling File Transfer Service, you can consolidate redundant file transfer servers, software, and partner connections, and leverage IBM's expertise and experience to optimize the delivery of your B2B file transfers. Automation, protocol conversion, and file transfer capabilities combine to streamline your file transfer processes. Real time tracking, reports, and audit data help you meet corporate, industry, and regulatory requirements and remedy transfer issues.

Leverage a highly scalable platform to grow your business

Sterling File Transfer Service provides you access to the technology and resources necessary to respond to global trading partner expectations and market conditions. This helps you respond to the demand for new partners/connections in order to get products and services to market more quickly.

Capability	Description
Standards and protocols	<ul style="list-style-type: none"> • Industry protocols: FTP, FTP/S, S/FTP, OFTP2, and AS2 • Utilize Zip to compress files
Centralized monitoring and management	<p>IBM® Sterling InFlight Data Management visibility tool provides users:</p> <ul style="list-style-type: none"> • Reports and alerts for exception based monitoring and event management • Real-time views into file exchanges with trading partners – all files tracked from start to finish • Timely and accurate audit trails for all file transfer activity • Mobile access to search, view and track transfers
Security and governance	<ul style="list-style-type: none"> • Connect to Sterling File Transfer Service via a secure protocol, including IBM® Sterling Connect:Direct® • PGP encryption secures files in-flight • Single sign on user access • Administrator IDs manage user access permissions and control screen level access • Transfer logging provides a complete audit trail of file transfer activities
Scalability	<p>Sterling File Transfer Service scales with your demand with minimal impact on your resources and infrastructure</p> <ul style="list-style-type: none"> • Flexible consumption models – based on file sizes, volumes, and number of partners • Process high volumes and large files within the capabilities for each protocol without compromising performance
File transfer automation	<ul style="list-style-type: none"> • A single, secure connection with Sterling File Transfer Service reaches your partners • Retry capabilities automate the replay and resend of failed transfers • Intelligently route files based on sender, file name, and file type • Protocol conversions in the cloud leverage partners' existing protocols
Outsourced services	<p>Leverage IBM's skilled personnel to manage your B2B file transfer environment with:</p> <ul style="list-style-type: none"> • Onboarding services to support your transition to Sterling File Transfer Service • The geographical coverage, language support, availability and level of expertise to meet your support needs – including phone, Web, and e-mail support. • Partner help desk services



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