

Facilitating a smoother disk storage solution implementation to enable you to more quickly realise the benefits of your investment



## IBM Implementation Services for disk systems – IBM XIV Storage System

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### Highlights

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- ***Helps streamline implementation to accelerate return on investment (ROI)***
- ***Provides access to highly skilled storage resources located worldwide***
- ***Helps implement an IBM XIV disk storage solution on schedule and within budget with minimal business disruption.***

### **Accelerating implementation through expert resources from a single vendor**

In today's fast-paced environment, as the amount of critical information continues to increase, efficiently managing and storing data is more challenging than ever. To meet business goals and compliance issues, companies must be able to easily store and access their most important asset – their proprietary data. But in a competitive marketplace, your organisation can't afford to lag behind or experience business disruptions when implementing IBM XIV Storage System technology. You need an implementation plan that is efficient and minimises impact to your business.

IBM Implementation Services for disk systems – IBM XIV Storage System can help accelerate the implementation – and the value – of your storage solution. Using a comprehensive approach, our highly skilled storage specialists provide planning, implementation, configuration, testing and basic skills instruction. By eliminating the need to have skilled in-house resources, your IT staff is free to

work on other higher priority business initiatives. And because you are able to more quickly take advantage of the advanced function technology of the IBM XIV Storage System while minimising disruptions to your business operations, your organisation is able to more quickly realise the return on your storage technology investment.

### **Gaining faster ROI with new disk system technology**

An updated storage environment can help you to more efficiently accommodate data growth, while potentially reducing overall operating and system maintenance costs. And by using proven tools and expertise from a single vendor to plan, implement, configure and test IBM XIV Storage System in your environment, you can accelerate implementation and more quickly achieve the forecasted return on your investment. Our highly skilled storage specialists also provide basic skills instruction to your in-house team,



enabling your organisation to quickly increase knowledge and understanding of product functionality – and proactively enhance adoption – of your IBM XIV Storage System solution.

### **Taking advantage of IBM's expertise in storage implementation**

IBM offers highly skilled storage professionals, located worldwide, who specialise in IBM XIV Storage System technology. By tapping into these resources, your implementation process can be smoother, faster and more efficient, helping you to achieve your ROI quicker. With IBM's storage specialist focused on implementing your solution, your IT staff is able to focus on higher priority business initiatives.

### **Using proven methods to speed implementation and minimise business disruption**

Implementation services for the IBM XIV Storage System are provided at a fixed price and scope, enabling you to estimate your budget requirements. In addition, to help you maximise the benefits of your new IBM XIV Storage System, we use proven methods and techniques to assess and meet your

technical requirements. Combined with our strong project management skills, you will realise minimal business disruption and predictable results, enabling you to implement a XIV Storage System solution on time and within budget.

### **Why IBM?**

IBM has been providing storage product implementation services for many years. Implementation services for the IBM XIV Storage System are provided at a fixed price and scope, enabling you to estimate their budget requirements. Our worldwide network of highly skilled storage specialists are well qualified to implement IBM storage technology and employ proven methodologies and techniques. IBM provides clients the opportunity to work with one vendor for the purchase of IBM storage hardware, software and the services needed to implement these products. IBM's comprehensive implementation services provide a solution that includes planning, implementation, configuration testing and basic skills instruction.

### **For more information**

To learn more about IBM Implementation Services for disk systems – IBM XIV Storage System, please contact your IBM representative or IBM Business Partner, or visit the following Web site:

[ibm.com/services/storage](http://ibm.com/services/storage)

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