



### Business challenge

To support its recent growth, Softplan needed one software development platform that supported the entire development process, helped remote workers collaborate, and reduced costs and time to market.

### Transformation

Working with IBM Business Partner OneForce, Softplan implemented IBM® Rational® Team Concert™ software along with the Scaled Agile Framework (SAFe) methodology. The solution helped the business gain visibility into the whole software development lifecycle, create a more collaborative environment and integrate data from disparate tools.

### Business benefits

**50%**

**decrease**

in time to market because of increased efficiency

**35%**

**reduction**

in software defects because software is validated throughout the development lifecycle

**50%**

**less time**

between product validation and the beginning of operations

## Softplan

# Gaining robust visibility with IBM Rational software and the Scaled Agile Framework methodology

Founded in 1990, [Softplan](#) is a software development company that specializes in management systems. It develops enterprise solutions for the construction industry, public administration, projects cofinanced by international agencies, transportation infrastructures and judiciary services. Based in Florianópolis, Brazil, the business has a presence throughout Latin America and the US and employs approximately 1,500 people.

*“We increased delivery capacity by 40 percent and reduced bugs by 35 percent because software quality is verified constantly during the lifecycle.”*

— Júlio César Fausto, Agile Coach, Softplan



Share this



## Supporting massive growth

Between 2010 and 2012, the Softplan Unit of Justice (UNJ), which specializes in developing management software for the Courts of Justice, Procuracy and Public Prosecutor's Offices in Brazil, almost doubled in size. The company had 300 developers who worked in 12 systems, used two programming languages and were located in multiple cities. "At that moment, we had different management tools that didn't give us a clear vision of the whole development process. Each one of those tools was implemented to meet different internal, external and client demands. They were fragmented and, to manage the diversity of solutions, we had high costs," says Luis Fernando Fausto, Chief Operating Officer at Softplan.

To support its recent growth and reduce time to market, the company needed one software development platform that would support the entire software development process and provide traceability throughout the product lifecycle. Softplan began investigating solutions that would help it track the software development process from the time it received a customer request, to the analysis process, implementation and testing phases, and then to delivery and final validation. The company also wanted to better integrate its employees, creating a more collaborative environment to help increase operating efficiency and product quality.

## Uniting disparate teams

Softplan chose IBM® Rational® Team Concert™ software because it could support the entire software development process and integrate with the Scaled Agile Framework (SAFe) methodology, which the company had recently adopted. "In parallel to looking for a software development platform, we were studying a new agile framework, and we chose to implement SAFe. SAFe supports synchronization of the software development process across different teams, and we knew we needed a tool to support it. We found that Rational Team Concert could easily integrate with SAFe," explains Anderson Soffa, Technology Manager at Softplan.

IBM Business Partner OneForce helped Softplan model and begin implementing the Rational Team Concert software in January 2015.

It took approximately three months, and the OneForce team used agile methods during the implementation. OneForce led the Softplan team through gathering requirements, modeling, conducting pilot experiments, collecting feedback and training the team.

Today, Softplan has a software development environment that supports 250 people in 16 teams working simultaneously. Besides having much greater visibility into the development process, employees can collaborate more effectively and stay more informed of status updates and changes. Employees know the current development status and what

they need to do to achieve the team's goal. The solution helps teams meet their deadlines and communicate more efficiently and effectively.

The Rational Team Concert software also provides the flexibility Softplan needs to keep up with changing requirements. "When we first got SAFe, we got version 2.0. Since then, we have updated to version 4.0. Rational Team Concert is very flexible and allows us to accommodate these types of changes in a quick and easy way," says Júlio César Fausto, Agile Coach at Softplan. "In addition to updates to the version of SAFe, we need other changes on a regular

basis, such as new reports or different ways to evaluate the agile team. We can get whatever we need by updating the tool. Everything can be customized."

## Achieving real results

After implementing Rational Team Concert software, Softplan achieved numerous benefits, including reduced costs, improved productivity and decreased software defects. "We increased our delivery capacity by 40 percent," says Luis Fernando Fausto. "We also reduced the

number of bugs by 35 percent because now software quality is verified constantly during the entire life-cycle. In the past, it was only verified at the end."

In addition, time to market dropped by 50 percent and, explains Soffa, "We have also cut the time between the product validation and the beginning of operations in half. This huge reduction is because we have eliminated so many software defects."

All of these changes significantly affected Softplan's employees. "We find that our professionals are more satisfied with their work," says Luis

Fernando Fausto. "Before Rational Team Concert and SAFe, they had to deal with homemade tools with no integration among them." Now that they have the new solution, productivity and collaboration have increased. "Adopting the new solution required a huge cultural change, and everybody embraced it," says Luis Fernando Fausto. "And the change doesn't only affect our team and our customers. The whole population depends on judiciary services. So the faster we deliver new technologies, the greater the benefits to the Brazilian people."

## Solution components

- IBM® Rational® Team Concert™
- OneForce

---

### Connect with us



---

### Take the next step

To learn more about IBM Rational Team Concert software, please contact your IBM marketing representative or IBM Business Partner, or visit the following website: [ibm.com/software/products/en/rtc](http://ibm.com/software/products/en/rtc).

---

© Copyright IBM Corporation 2017. IBM Cloud – Middleware, New Orchard Road, Armonk, NY 10504.

Produced in the United States of America, June 2017. IBM, the IBM logo, ibm.com, Rational, and Rational Team Concert are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the web at "Copyright and trademark information" at [ibm.com/legal/copytrade.shtml](http://ibm.com/legal/copytrade.shtml). This document is current as of the initial date of publication and may be changed by IBM at any time. Not all offerings are available in every country in which IBM operates. The performance data and client examples cited are presented for illustrative purposes only. Actual performance results may vary depending on specific configurations and operating conditions. THE INFORMATION IN THIS DOCUMENT IS PROVIDED "AS IS" WITHOUT ANY WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT ANY WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND ANY WARRANTY OR CONDITION OF NON-INFRINGEMENT. IBM products are warranted according to the terms and conditions of the agreements under which they are provided.



RAC14391-USEN-00

