

Build your solutions and jump-start your skills with hybrid cloud.



Migrating your products and services across hybrid cloud environments can be a demanding task—unless you have the right partner.

The IBM Hybrid Cloud Build Team helps IBM Business Partners who are ISVs and GSIs maximize the business and technical impact of open hybrid cloud. Unlock the power of AI and minimize the most common roadblocks to hybrid cloud adoption: skills, resources, risk and cost.

Build modernized solutions that run on virtually any platform, open up new market opportunities and gain a competitive advantage with this specialized, high-value assistance available exclusively to hybrid cloud build partners.

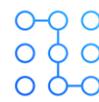
What this means for you

The Hybrid Cloud Build Team is your guide and collaborator as you begin migrating and modernizing your solution for hybrid cloud. You'll leverage the greatest benefits of IBM technologies such as Red Hat® OpenShift®, IBM Cloud Pak®, IBM Watson® and the IBM Cloud® platform in your solution—plus acquire critical skills your team needs—in an expedited timeframe.

Build with us



Accelerator workshops
Dive deep into strategic technologies such as IBM Cloud Pak, IBM Cloud Satellite™, IBM Cloud for Financial Services, 5G and more.



Whiteboard sessions
Define your migration activities and deployment scope in architecture-centric planning sessions.

How we work with you

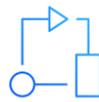
The Hybrid Cloud Build Team uses hands-on build services, deep-dive workshops and whiteboard architecture sessions to accelerate your adoption of hybrid cloud. IBM architects, developers and data scientists help define your technology stack, train your development team, co-create a proof of concept or minimum viable product and mitigate skill and resource gaps while transforming your solution.



Custom workshops
Fill gaps in your technical learning with custom education that supports your hybrid cloud solutions.



Proof of concept
Validate assumptions and dependencies as part of your overall solution using IBM technology.



Minimum viable product
Co-create a working prototype or application with IBM technology in support of your solution.



Office hours
Get regular one-on-one guidance with IBM experts on IBM technology topics related to your solutions.

What partners have accomplished with the Hybrid Cloud Build Team



Insurance providers can better manage risk because of an expanded relationship between the Hybrid Cloud Build Team and LTI.

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ISVs are revealing compelling reasons to build on the IBM public cloud with Red Hat OpenShift.

[Read more →](#)



Financial institutions are on the journey to cloud with help from ISVs and the Hybrid Cloud Build Team.

[Read more →](#)



Clients have a predictable cloud migration path built with the Hybrid Cloud Build Team.

[Read more →](#)

Join IBM PartnerWorld® to engage with the Hybrid Cloud Build Team.

Already a PartnerWorld member and building a hybrid cloud solution? Work with your IBM Business Partner representative to engage with the Hybrid Cloud Build Team today.

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