IBM Project Financing helps drive competitive advantage

Customizable payment plans from one provider to help you acquire business solutions

As companies seek to innovate and transform their business by adopting the latest technologies, financial decision makers are looking for more flexible financing options to drive competitive advantage.

Because traditional banks may lack information technology financing expertise, companies may be reluctant to turn to them to fund IT complex projects that may include consulting services, infrastructure and data center equipment, software and business process implementation. Each of these services and solutions may have upfront costs that strain budgets which can delay the start of a project.

IBM Project Financing can provide customized financing for your complete solution, including the services, software and IT infrastructure you need from IBM so you can start your project now. Your business can see the following benefits:

- **Invest in AI, multicloud, blockchain** and other emerging technologies from IBM with flexible financing IT options

- **Conserve cash** and existing lines of credit for other strategic business needs

- **Align cash outlays** with anticipated benefits and optimize cash flow

- **Turn upfront cash outlays** into affordable and predictable payments
Choose from a wide range of funding options to create an all-inclusive financial package tailored to specific project, budget or revenue-generation milestones.

Technology solutions and funding from one provider

IBM stands apart as a resource that can help you design, build, and run your solution, but also finance your entire project—from simple projects to transformational initiatives.

Take advantage of highly competitive rates, flexible terms, and multiple-period funding for consulting services, transition and transformation costs, software, and hardware from IBM.

Whether financing services alone or as part of a larger solution, turn to IBM Global Financing for technology and financing from one resource.
Why IBM?

IBM Global Financing has been in operation for more than 35 years and serves clients in over 60 countries, spanning more than 20 industries. With a global reach and expertise in IT financing, working capital and credit, IBM Global Financing offers flexible payment plans and leasing solutions for IBM software, services and IT infrastructure including pre-owned servers and storage. Non-IBM content which is part of an overall IBM end user client solution may also be eligible for financing through IBM Global Financing.

For more information

To learn more about IBM Project Financing, please contact an IBM Global Financing representative here, or visit the following website: ibm.com/financing/services
IBM Global Financing
Solution Brief

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