

## IBM On Demand Consulting for Hybrid Cloud

*An innovative approach to help ensure your successful Hybrid Cloud journey*

### Business Drivers

#### Why On Demand Consulting?

On Demand Consulting gives your team a new way to work with IBM. Having just-in-time access to a team rich in technical expertise during critical junctures in your Hybrid Cloud journey helps your team mitigate risk and accelerate solution deployments.

- **Gain access to expert resources:** Do we have the required deep expertise internally to complete the project on time?
- **Support for solution stack:** How can we get access to multi-skilled resources to support our solution stack using multiple Hybrid Cloud products?
- **Migrating the workload to Cloud:** Can we get help to migrate our workload to cloud to help reduce cost and increase agility?
- **Focus on business goals:** Can we focus on business outcomes instead of focusing on infrastructure projects and problems?
- **Potential performance gains:** What are my current performance bottlenecks? Is it due to solution, system, or infrastructure?
- **Level of development activity:** How many applications do we have in development today? How many will we have in the next 6-12 months?

### Offering Benefits

#### Potential benefits to the business:

- Leverage this innovative On Demand delivery model for a cost-effective way to scale your team's impact without compromising quality
- Reduce cost and increase productivity through a remote delivery model
- Get direct access to IBM's deepest Hybrid Cloud experts when you need it most.
- Get fast access to assistance without having to initiate a new project
- Avoid late deployments, reduce project risk and eliminate the inefficiencies of learning by trial and error
- Eliminate application downtime and achieve desired business results
- Work closely with IBM Product Engineering team
- Mitigate risk and achieve faster time to market
- Obtain a plan that can be immediately implemented by your team
- Expedite a timely project completion through dedicated project management
- Share IBM's best practices and methodologies across your team
- Cultivate your team's skills while rapidly adding delivery capacity, helping to effectively mitigate risk to successful and innovative delivery

### Key Deliverables

#### This offering is designed to deliver:

- **Direct Access to IBM experts:** Get direct access to IBM's Hybrid Cloud experts' deep technical expertise on your platform, product, solution, and methodology when you need it most
- **Access to Client Success Portal:** 24 hour access for up to 10 named contacts through a client success portal to get assistance from our Hybrid Cloud experts
- **Unlimited Q&A and implementation assistance:** On topics pertaining to solution implementation, platform architecture, design and operational readiness activities related to Hybrid Cloud products
- **Flexible consulting hours:** Consulting in the form of application code review, directly accessing a customer's system and helping with deployments, creating document deliverables, implementing solution code, or otherwise modifying solution code - constitutes consulting work on mutually agreed upon deliverables
- **Access to Solution Accelerators and assets:** Access to solution accelerators, Knowledge Library articles and other assets through self-service customer success portal.
- **Dedicated Client Success Leader:** Weekly status call with an IBM Client success leader to review current projects and assistance required for forthcoming projects

**Duration: 3 – 12 Months**

For more information about IBM Cloud Professional Services offerings, contact your IBM Account Manager, Services Sales Representative, visit [ibm.biz/cloudprofessionalservices](http://ibm.biz/cloudprofessionalservices), or email your inquiry to [ibmcte@us.ibm.com](mailto:ibmcte@us.ibm.com).

For more information about IBM Bluemix Garage, visit [ibm.biz/IBMBluemixGarageMethod](http://ibm.biz/IBMBluemixGarageMethod).