

How can industry leaders make better, faster decisions than their competitors?



Kennametal



Global industrial technology leader **Kennametal** wanted to accelerate business processes and make decisions faster by cutting time-to-insight

The company migrated its existing SAP ERP landscape from Oracle to SAP HANA on IBM® Power Systems™

83%

Kennametal boosted the speed of a key daily report by **83%** and month-end closing by **33%**

90%

Thanks to SAP HANA on IBM POWER8®, the company can check open orders **90% faster**

25%

Customers can search its online product catalogue **25% faster**

60%

And employees enjoy **60% faster** SAP Dialog process response times and quicker access to decision-support tools

