

Localized zip code data reveals secret to planning future needs

Why planners can't rely on national or even state data to pinpoint future needs



Denver, CO stats:

19% lower

utilization rates across all inpatient discharges (than national use rate benchmarks)¹

17% higher

utilization in orthopedics

39% lower

utilization in cardiology



Nashville, TN stats:

Only 1% higher

utilization rate across all inpatient discharges (than national use rate benchmarks)

However 16% higher

utilization in cardiology

Local utilization rate for **overall** inpatient discharges

Denver **19% lower**

Nashville **1% higher**

Local utilization rate for cardiology

Denver **39% lower**

Nashville **16% higher**

¹Truven Health Analytics, Inpatient Demand Estimates and Scenario Forecaster, 2018