

The Total Economic Impact™ Of IBM And Red Hat For The Public Sector

Forrester found the following five-year risk-adjusted financial impact of IBM and Red Hat for a representative composite organization by aggregating data from 25 customer interviews, 19 prior TEI studies, and official government reports.

BENEFITS TOTALED \$201M



13.2% reduction in annual technology spend



2x faster app development speed



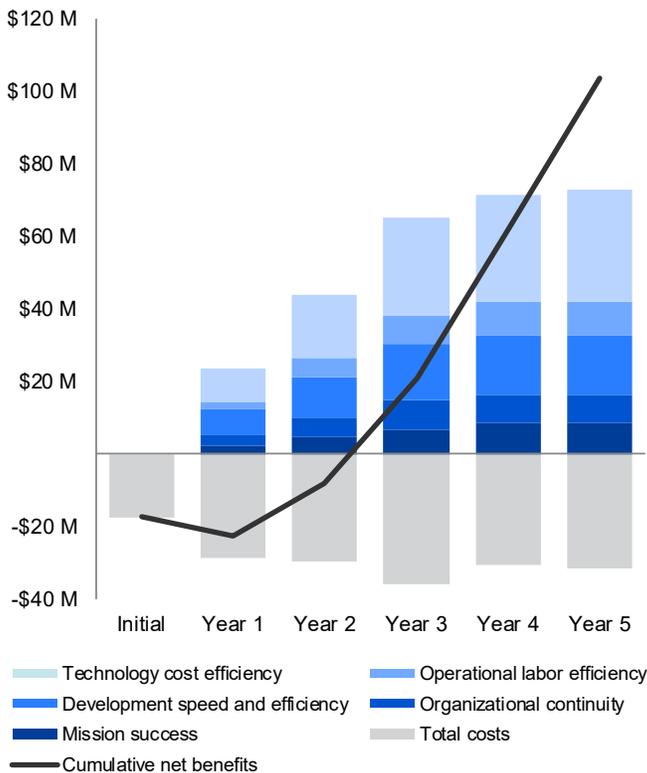
48% of IT administration labor recaptured



\$46M in mission success and operational continuity benefits



FINANCIAL SUMMARY



VOICE OF THE CUSTOMER

“[IBM and Red Hat] allowed us to reduce the cost of IT infrastructure and people. **We improved people, process, and technology.**”

CIO, social services

“Our heritage systems were so old that we couldn't find compatible systems or platforms. That is why Red Hat was appealing — their solutions were **the best fit**, they gave us **room to grow**, and they look **most likely to remain relevant long into the future.**”

Executive director, housing and urban development

“Avoiding lock-in is important. Red Hat and IBM give us the flexibility to have the same environment on-premises and in [multiple clouds]. **Portability is huge for us** so we can change when necessary and have the integration and elasticity to handle usage peaks.”

IT leader, division of a treasury organization



Read the summary

This document is an abridged version of a case study commissioned by IBM, titled: “The Total Economic Impact™ Of IBM And Red Hat For The Public Sector,” March 2021.

Learn more at <https://www.ibm.com/account/reg/us-en/signup?formid=urx-50308>.

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