

Build the Best with IBM and Juniper



Juniper Network and Security Solutions at IBM Client Center at La Gaude

SOLUTION BRIEF

Organizations across all industries are increasingly using mobile, cloud, and big-data analytics to change the fundamental nature of how they make decisions, innovate, and serve customers. When businesses can harness the full power of this triad of IT trends, they can gain a fresh edge in an increasingly smart and connected planet.

The network was once a static player in IT innovation. But with today's employees, customers, and business partners being located across the world, the network has to become more flexible and scalable to help organizations create value for their customers and themselves. The network must be faster, more resilient, and more secure than ever before.

IBM and Juniper Networks are working together to provide innovative networking and security solutions for enterprises, service providers, and public sector customers. Together, IBM and Juniper help customers plan, design, and build the best networks and IT solutions to realize the power of a Smarter Planet.

Simplify Your Data Center

IBM and Juniper can help customers explore IBM's industry-leading solutions, working in conjunction with Juniper network and security solutions, at the international IBM Client Center La Gaude, located in Nice Sophia-Antipolis, France. Customers can gain new insights into leveraging world-class solutions to create greater value and new efficiencies in their industries.

- **Build the best data centers, campuses, and cloud services with IBM and Juniper**
- **Explore industry solutions and proof-of-concept testing**
- **Attend customized workshops and demonstrations tailored to your business need**
- **Experience the speed, scale, and efficiency of Juniper network and security solutions**

At the IBM Client Center La Gaude, business technology leaders can participate in customized, industry-focused briefings for retail, financial, government, travel, energy and utilities, and other industries. They can see firsthand the value of using Juniper solutions to build the best networks and security in their IBM data center and cloud environments.

World-Class Industry Solutions

Customers can feel the power of joint IBM-Juniper solutions at the IBM Client Center La Gaude. The demo center features innovative Juniper data center networking and security solutions, working alongside IBM PureSystems and other IBM server and storage solutions.

Customers can experience Juniper Networks QFabric System, the industry's most scalable, high-performance switching solution, and see how QFabric is leading the evolution to a virtualized, converged, and cloud-ready data center. Using



QFabric can accelerate data center performance and simplify data center architecture.

Businesses can see the power of interconnecting data centers with the high performance, highly reliable Juniper MX Series 3D Universal Edge Router. With MX Series routers, virtual workload mobility can be achieved across multiple data center locations to deliver greater business agility and maintain business continuity.

Customers can learn the advantages of using Juniper vGW Series Virtual Gateway to provide security for virtual data centers and clouds, as well as using Juniper SRX Series Services Gateway for high-performance network and security solutions for data centers and branch offices.

Customers can experience the value proposition of integrating IBM SmartCloud Orchestrator as a Cloud IT unique point of provisioning and control with the Juniper Software Defined Network technology based on OpenStack and allowing overlay networking in a Software Defined Environment.

The IBM and Juniper Networks Alliance

IBM and Juniper have a longstanding relationship as technology and development partners, with solutions spanning data center networking, enterprise networking, security, and maintenance.



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Printed in the United States of America 3-10
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The IBM-Juniper Global Alliance includes all parts of the Juniper Networks portfolio as well as all the business units at IBM, and includes joint development, OEM, and reselling Juniper products and services. Whether in Europe at IBM La Gaude or in North America at the IBM Poughkeepsie, N.Y. labs, organizations can see the joint IBM-Juniper solutions and take advantage of using Juniper networking and security solutions in their IBM environments.

Explore industry-focused solutions in customized workshops to build the best network for your business

For More Information

Customers from Europe, Africa, or Central Europe can visit the IBM Client Center La Gaude with their Juniper and IBM account teams for a workshop tailored to their needs. All visitors are required to have an active Non-Disclosure Agreement with IBM. Contact your IBM representative to discuss the details of your "Build the Best" briefing.



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