



Solution benefits

- **Fully managed service.** Dedicated data backup and restore management around-the-clock, on premises and on public, private and hybrid cloud.
 - **Virtually no capital expenditure.** Hardware and software maintenance, and upgrades.
 - **Performance service-level objectives (SLOs).** Average 99 percent backup success rate, 100 percent recovery; variable recovery time objective (RTO), recovery point objective (RPO), and disaster recovery.¹
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IBM Business Resiliency Backup as a Service

Best-in-class backup and recovery technology from Veritas delivered with world-class service from IBM

What is IBM Business Resiliency Backup as a Service with Veritas?

IBM® Business Resiliency Backup as a Service—powered by Veritas’ flagship product NetBackup—is a managed service that enables you to avoid the time and expense of building, operating and managing a resiliency solution. As a result, it helps reduce your total cost of ownership (TCO) and enables speedier recovery with around-the-clock data access from almost anywhere.

How does this joint solution work?

- *Access the latest technology*, driven through Veritas NetBackup, which supports increased architectural flexibility for data protection—be it disk-, tape- or appliance-based backup; in a physical or virtual environment; on premises or in the cloud. The architecture scales to support all types of customers—whether you are a large enterprise or a small- or medium-sized business.
- *Pay only for what you protect* with a “pay-as-you-use” pricing model.
- *Build your own backup solution.* Choose delivery models, including private, public and hybrid cloud; tape- or disk-based backup; and encryption.
- *Expect a simple pricing structure based on a monthly fee* and easily add or remove servers.
- *Monitor the health of your data protection environment* through a security- rich web portal for daily reporting, configurations, restores and historical views.
- *Stay “always on”* with around-the-clock access to world-class IBM resiliency expertise.
- *Get global coverage* with over 300 worldwide cloud resiliency centers.
- *Manage compliance* with changing industry and regulatory standards.





Key outcomes

- A price per GB, based on stored data pre-deduplication
- Backup infrastructure, including implementation hardware, software and support
- Veritas NetBackup software agent, phone support and implementation
- Central-tiered support
- Local service coordinator and service management support
- Tape media and vaulting options

Competitive advantages

- More than 40 years of business continuity and disaster recovery experience
- A robust, cloud-based, managed data backup service with our own hardware and software solutions—a single vendor for your backup needs
- Over 50 petabytes of data under management every quarter and over 5 million backup jobs monthly, providing 99.8 percent backup success rates¹
- Over a decade of experience and innovation in data protection services
- Time-tested business process and technology expertise to help you design and implement the right solution for your business

About IBM Business Resiliency Services

With over 50 years of business resilience and information protection experience, IBM can help you implement the data protection solution best suited to your company's business needs and budget. Our advanced global cloud infrastructure and extensive industry knowledge provide both the flexibility and personalized service your organization needs to stay “always on.”

About Veritas

Veritas Technologies empowers businesses of all sizes to discover the truth in information. The Veritas platform enables you to accelerate your digital transformation and solve pressing IT and business challenges, including multicloud data management, data protection, storage optimization, compliance readiness and workload portability. More than 80 percent of Fortune 500 companies rely on Veritas to reveal data insights that drive competitive advantage.

Take the next step

To learn more about our cloud-based managed backup offerings, contact your IBM representative or visit:

ibm.com/services/resiliency | [@IBMServices](https://twitter.com/IBMServices)
www.veritas.com

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