IBM CTMS for Sites

Centralize, organize and streamline your research
Key benefits

– Volume pricing so you only pay for what you use; no limits on the number of allowed user accounts
– Visit-based pricing so you don’t pay for missed or canceled visits
– Enter prior studies and visits at no extra cost
– 24x7x365 product and technical support

No matter how many sites you manage, IBM® CTMS for Sites has what you need to make your clinical operations and financial performance worldclass—presented in a more affordable, volume-based subscription model.

Feature-rich, and scalable, IBM CTMS for Sites is an ideal solution for independent sites, site networks and site management organizations, as well as hospitals and academic and government research centers. With just a few clicks, the platform helps you assess study viability, negotiate more profitable contracts, streamline patient recruitment, centralize scheduling and visit tracking, manage billing and assess your overall financial and operational performance.

IBM CTMS for Sites offers:

– No limit on allowed user accounts, studies and sites/departments
– Volume pricing—as your plan size increases, your price per visit decreases
– The ability to enter previous studies and subject visits at no cost
– A plan that doesn’t change with each new study or employee
– An intuitive interface that helps you accrue revenue in only a few clicks once a patient visit is completed
– Visit-based pricing so you don’t pay for visits that are missed, dropped or canceled
– 24x7x365 product and technical support

Frequent enhancements
We’re constantly evaluating—and improving—the system in response to customer feedback. Some of our recent upgrades allow our users to:

– Document study coverage analysis on customizable questionnaires.
– Capture billing notes, protocol location and billing modifiers in procedure-level fields.
– Access dashboards on the landing page that provide valuable insight into the organization’s enrollment, financial and operational performance.
– Use an expanded electronic medical records (EMR) interface, including the billing grid and study calendar for specific systems.
– Lock and unlock changes to billing-related data that affect billing compliance.
Experience a measurable difference—
from the bottom line to the top
You can tailor IBM CTMS for Sites to your specific needs. Built from the ground up to track a wide range of study details, it’s one of the most useful site management software systems on the market.

Assess study feasibility
- Review projected profit/loss estimates for potential studies.
- Search your database with study inclusion/exclusion criteria to identify qualified patients.
- Track and evaluate any study type.

Negotiate more profitable budgets
- Check profitability of potential studies based on procedure, visit, study levels and varying number of patients.
- Align study budgets with study contracts.
- Project whether grant requests will cover estimated study expenses before study start-up.
- Estimate budget for non-visit-related items and pass-through costs.

Manage patient recruitment
- Create inclusion/exclusion searches; or set up custom, expression-based queries to mine your database for potential study participants.
- Add patients and store searchable demographics and other relevant subject data on a customizable patient profile.
- Track patient interactions and recruitment source effectiveness.
- Create study-specific recruitment/prescreen questionnaires.

Promote HIPAA, billing and protocol compliance
- Differentiate between research and standard-of-care procedures to achieve billing compliance.
- Support multiple procedure charge masters for procedure billing type and amount.
- Support HIPAA, billing, protocol and regulatory processes.
- Integrate with EMR to increase research and billing compliance.
- Upload study documents, including signed consent forms, protocols and approval letters.

Track outcomes, revenue and profitability
- Build itemized single- and multisite budgets.
- Budget for study and visit or procedure-level costs and charges.
- Account for overhead costs, and set up holdback percentages and payment terms.
- Create a payables budget; track stipends and provider payments.
- Project monthly revenue with a backlog report.
- Track revenue and internal cost accruals as patient visits are recorded.
- Quickly identify what a sponsor owes.
- Capture often-missed revenue, such as incentives, Institutional Review Board (IRB) expenses, fees and other pass-throughs.

Generate flexible reporting
- Share study results through customized or standard reports, including one-click output to Microsoft Excel.
- Generate invoices directly in Microsoft Word format.

Get a demo and discover how IBM CTMS for Sites can help you at 888.500.4247 or www.sitectms.com.

About IBM Watson Health
In April 2015, IBM launched IBM Watson Health™ and the Watson Health Cloud platform. The new unit will work with doctors, researchers and insurers to help them innovate by surfacing insights from the massive amount of personal health data being created and shared daily. The Watson Health Cloud can mask patient identities and allows information to be shared and combined with a dynamic and constantly growing aggregated view of clinical, research and social health data.

For more information on IBM Watson Health, visit: ibm.com/watsonhealth.